

The Greatest Fountain Pen Plan, Plant and Policy in the world are back of

Waterman's Ideal Fountain Pen

Find this imprint on a fountain pen and you will find the one that is popular for what it does—not for what it is said to do.

A few of the most popular styles are illustrated below. Each style is made with pen points of every kind, fine, medium, coarse, stub, etc., in order that the requirements of every writer may be fulfilled. The action of any steel pen can be exactly matched.

<p>No. 12 . . . \$2.50 13 . . . 3.50 14 . . . 4.00 15 . . . 5.00 16 . . . 6.00 17 . . . 7.00 18 . . . 8.00</p> <p>With clip or plain, green, red and black.</p>	<p>No. 12 G.M. . . \$3.50 13 G.M. . . 4.00 14 G.M. . . 5.00 15 G.M. . . 6.00 16 G.M. . . 7.00</p> <p>With clip or shaded bands.</p>	<p>No. 120 G.M. exp. \$3.50 130 G.M. . . 4.50 140 G.M. . . 5.00 150 G.M. . . 6.00 160 G.M. . . 7.00 170 G.M. . . 8.00 180 G.M. . . 9.00</p>	<p>Best Made Bank No. 12 G.M.M. \$2.50 13 G.M.M. 4.00 14 G.M.M. 5.00 15 G.M.M. 6.00 16 G.M.M. 7.00</p>	<p>Best Silver Finishes No. 412 . . . \$5.00 414 . . . 7.00 416 . . . 9.50 418 . . . 9.50 417 . . . 11.00 418 . . . 12.00</p> <p>Made in Black or Gold.</p>	<p>Warranted Gold Point Mousing No. 9817 . . . \$15.00 9814 . . . 16.00</p> <p>Solid Gold, No. 514 . . . \$33.00</p>	<p>Platinum Silver Mousing No. 424 . . . \$12.00</p> <p>Gold Fines No. 0524 . . . \$15.00</p> <p>Straight Gold No. 824 . . . \$36.00</p>
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Clip-Cap adds to all costs: German Silver, 25c.; Sterling Silver, 50c.; Gold Filled, \$1.00; Solid Gold, \$2.00

From all leading dealers

any of the above styles may be purchased, and remember this, that the Waterman's Ideal plan and policy is that you shall be absolutely satisfied with your purchase, or money refunded.

L. E. Waterman Company Limited

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