

MONTREAL WHOLESALE TRADE.

THE Montreal wholesale houses are just completing their Fall shipments and beginning to settle down to receive duplicate orders. Nor are the thoughts of the business men entirely confined to this year's trade. Next Spring's fashions are beginning to be troublesome, and the buyers are already leaving on visits to English and continental markets. Meanwhile the Fall stocks of the various houses are well filled up, and sorting orders ought to be filled satisfactorily. Many new Fall lines are also in stock.

GAULT BROS. CO., LIMITED.

That the taste of the man has a great influence upon the style of the dress of the woman is shown by the fact that The Gault Bros. Co., Limited, report a great demand for tweed costumes in their woollen department. Brighter colors and homespun effects are perhaps most popular. Golf cloths, for capes and skirts, also in bright colors, are receiving a fair share of attention. Ladies are showing some favor for drab beaver cloths.

In the cotton department, some new lines are to be seen setting off the staple lines. They have a range of fancy velours and a line of Parisian flannels, in stripes, small dots and fancy stripes, that are worth seeing. Varied styles are shown in wrapperettes, including a range of fancy Salisburys. They have a line of fancy 36 inch curtains of Venetian pattern that ought to take well. The assorted shades of 34-inch check dress goods, double width, are handsome and of good value. A special line of 27-inch eiderdowns, for children's wraps, has just come into stock. This firm have made a specialty of 72-inch woollen sheetings, in grey and white, a line not always carried by dry goods firms. Tweeds in small checks, stripes and twills are popular this year for boy's suits and ladies' bicycle skirts. Add to this a good range of cotton yarns and an interesting cotton department is complete.

The newest thing in dress goods is "Zibeline," in checks and spots. It promises to be very fashionable. French tweeds of camel's hair finish, satin finished crepons and repp-grounds are in best demand. Plaids, especially Scotch tartans, are shown in wide ranges, white poplins, in blacks and colors, bid fair to be worn a good deal this Fall and Winter. The predominating color of the season is not determined as yet; fawns, browns, blues and reds, with a few resida, appear to be taking best. In silks, there seems to be a feeling for black broche silks, but all the newest pastel shades, including wedgwood, will be fashionable. Velveteens are going to be extensively used for trimmings.

In the trimming department, some rauges of mecerized Italian cloths, in all colors, both plain and fancy, are being sold for blouse, skirt and jacket linings. Fancy vestings are stock in heavy lines this year. Gault Bros., Limited, have gone extensively into the silk trimming business this year, and are consequently showing good values.

Samples are now on the road for laces and embroideries for Spring. It will be well worth our friends' while to look at this range, for it is very extensive. Novelties in elastic web belts are shown for immediate delivery. This firm report a heavy demand for Shetland floss wool, used for various fancy articles. They have just put into stock a large range of black chiffon which offers exceptional value. Their customers would

do well to see their soft finished colored quilts made of Egyptian cotton; pinks and sky blues are the favorite colors in this line. The popular "Crescent" brand of skirts and wrappers are selling so well that it is difficult to have the orders put through.

THE W. R. BROCK CO., LIMITED.

The W. R. Brock Co., Limited, are now showing, in their staple department, some very interesting lines in flags, flannel-ettes, wrapperettes, cottonades, grey and white cottons, linings and sateens. They have a nice assortment of linens, in damasks, table napkins and cloths, crash towelings, towels, butcher linens and canvas, at prices that defy competition. A large stock of flannelette and wool blankets is being carried this Fall.

In the smallware and notion department, as is well known, this firm always carry a good stock of staples and season's novelties. They draw special attention to the following this year: Pompadour combs and hair ornaments, belt buckles in all the latest styles, and jewelry in great variety. In elastics, they keep the famous "Lion" brand, and they say one trial of this line will convince the user of its superiority.

Mr. Brock states that the firm are in extra good shape this season to deliver promptly all orders for ladies', gentlemen's and children's underwear, hosiery and gloves. Merchants should see their ranges of whitewear, flannelettes, underwear, blouses and wrappers before buying, as their values are good.

In their dress goods department, they are making a specialty of blacks, but are also showing one of the most complete ranges in the market, in all the latest styles, including fancies, tartans and plain colors. Their "Sunbeam" velveteen still holds the cake as the leading line in the trade; the price is not changed, in spite of the market advance.

In the silk, ribbon and trimming department, the size and quality of their stock rivals any in the Dominion. They show black, colored and fancy silks and satins in every make, not to mention black and colored velvets. Large shipments of velvet and velvet and satin ribbons are coming in by every steamer. In trimmings, there is a large demand for beaded braids, appliques, steel sequins, swansdown, angora and lamb's wool, in all of which they are by no means sold out.

In "E" department, on the third floor, where muslins, laces and embroideries are shown in great profusion, a large shipment of pillow shams, bureau and washstand scarves has just been received. Valenciennes and guipure laces and some extra fine lines of swiss embroidered and hemstitched handkerchiefs are shortly to hand. The neckwear department is complete in all the latest novelties, both for ladies and gentlemen. They have a knot tie called "Sport," to retail at 25c. It's a cracker jack. On this floor, too, is the curtain department, where there is a large stock from 17½c. to \$12 per pair.

A special line of curtains, called the "Fitu" and "Patriotic," at \$9 per dozen, is just arriving, together with a variety of fancy hosiery in hood clouds, mitts, and many sorts of fancy woollen goods.

S. GREENSHIELDS, SON & CO.

This firm are doing a hustling business in their large new establishment, and the customer that can pay a visit here and come away dissatisfied must be fastidious, indeed.

The cotton department is full and up-to-date. Just now they are showing special lines in white remnants, etc. They announce a couple of bargains in some low grades of bleached