

Peppers Waterbeds
1151 Bryn Mawr
Itasca
Illinois, 60143

Phone No: 312/773 6940

Bob Ross

Peppers waterbeds operate 19 specialty stores in the Chicago metro area. Planning to add a further 6 units in the near future. Concentrates exclusively on bedding with accent furniture and lighting. Thinking of adding KD bedrooms in the near future therefore a good prospect. Also looking for bedroom suitable casegoods which could be KD. Deals on open A/C and pays at 60 days. Has bought from Canada but received damaged goods and lengthy back orders are common.

Bon Marche Inc.
55 West 13th Street
New York
New York, 10011

Phone No: 212/620 5550

Walter C. Wolff, Mdse. Mgr.

Bon Marche operates two stores in New York City. The larger store occupies a ten story block. Bon Marche specialises in european styled low to medium priced european styled flat pack bedroom, storage, home office, and childrens room furniture. Metal seating and upholstered furniture is also carried (includes promotionally priced leather sofas). Bon Marche buys widely overseas both in Europe and asia buying direct from the factory source. Terms are usually open A/C (with the best deal available), except Taiwan. Maximum advertising discounts are sought. Mr Wolf has bought Canadian, the experience was not good, bad quality, bad prices. But interested in new sources.

Jensen Lewis
89 - 7th Avenue
New York
New York, 10011

Phone No: 212/929 4880

Jensen Lewis operates two stores in Manhattan. The furniture product mix is similar to Conrans. The stores are generally regarded as up-market catering mainly for New York apartment and loft dwellers. The company sells KD products. For some reason it is very difficult to obtain information about this company.