

- **Wire and Cable Group** – the largest portion of its wire and cable business is organized on the basis of six divisions and one division of Grandview Industries Ltd, each with distinct products and markets. These divisions are:

- (1) **Power & Control Products** –
Markets: Electrical Utilities, Construction Industry
Plants: Quebec City, Quebec; Leaside, Ontario
- (2) **Communication Products** –
Markets: Telecommunication Utilities
Plants: Winnipeg, Manitoba; Weyburn, Saskatchewan; Vancouver, British Columbia
- (3) **General Products** –
Markets: Construction Industry, Industrial, Automotive, Equipment and Electronic Industries
Plants: Fergus, Ontario; Etobicoke, Ontario; Orangeville, Ontario
- (4) **Magnet Wire** –
Markets: Original Equipment Manufacturers
Plants: Simcoe, Ontario; Montreal, Quebec
- (5) **Copper Rod Products** –
Markets: Wire and Cable Manufacturers
Plants: Montreal East, Quebec
- (6) **Canstar Communications (Fiber Optics)** –
Markets: Telecommunications
Plants: Scarborough, Ontario; Winnipeg, Manitoba
- (7) **Plastic Pipe and Fittings Division** –
Grandview Industries Ltd
Markets: Municipalities, Irrigation, Slurry Transportation
Plants: Weyburn, Saskatchewan; Langley, British Columbia; Rexdale Ontario

In the area of development, Canada Wire continues to be an aggressive growing company. Several major investment projects have recently been completed and these include:

- Rebuilding of the Leaside Power and Control Cable Plant.
- Haxelett-Krupp continuous cast copper rod mill in Montreal.
- Research and production facility for fiber optics in Winnipeg.

These expansion projects, in addition to further acquisitions and international investments, demonstrate Canada Wire's determination to maintain its leadership in technology and business development.

Canada Wire & Cable Ltd subsidiaries include:

- **Carol Cable Company (US)** – manufacturers of wire and cable in the US. Acquired in 1981, it has eleven manufacturing plants specializing in portable cords, electronic wires and power cable, as well as associated products for the industrial, consumer, electronic, and automotive markets. Founded in 1920, Carol Cable has maintained strong growth through efficient manufacturing, prompt service, timely and innovative marketing, and increased preference for its products by industrial customers and consumers.
- **Canada Wire and Cable (International) Ltd** – active in joint ventures throughout the world. These partnerships developed from the past fifty years of exports and extensive overseas contacts. Although most began in the wire and cable industry, the associated companies

have become diversified producing other products such as metals, transformers, lighting, and plastics. The main associated wire and cable companies include:

- (1) Fadaltec (Colombia)
- (2) Conductores Monterrey (Mexico)
- (3) Alambres Dominicanos (Dominican Republic)
- (4) Nigerchin Electrical (Nigeria)
- (5) Tolley Holdings (New Zealand)
- (6) Irish Cable & Wire (Ireland)
- (7) Transage Wire (Pty) (South Africa)
- (8) Iconel (Venezuela)

In its joint ventures, the company provides managerial and technical expertise, as well as equity. It engineers and technical specialists assist the associated companies to install new equipment, increase productivity, and improve product quality.

Canada Wire is represented in the USA by Canada Wire & Cable, Inc., The Bank of America Building, 5800 South Eastern Ave, Suite #370, Los Angeles, CA 90040. Phone (213) 727-5921.

Average Work Force: North America – 5,000
International – 10,000

Gross Sales: No Data

Plant Size: No Data

Experience: Canada Wire has developed export markets in sixty countries around the world in wire and cable, copper rod, electrical, and other products. Its export operations are organized in regions and directed primarily towards markets in the Middle East, Latin America, Caribbean, the Pacific Basin and the United States.

Some of the US customers of Canada Wire and Cable are – US Government, Houston Wire, American Cordset Co, American Cable Corp, T.W. Comcorp, Phelps Dodge, and Anixter.

Keywords: 1 = Aircraft; 7 = Electronics; 10 = Image Processing & Optics; 12 = Machining; 20 = Miscellaneous; Wiring = 7; Tubing = 7; Fiber Optic Cable = 7, 20; Plastic Pipe = 7, 20; Plastic Fittings = 20; Fiber Optic Components = 7, 20; Transformers = 7; Lighting = 7, 20; Copper Rod Products = 20; Cable = 7; Magnet Wire = 7.

Revised: Dec 83

CANADAIR Ltd

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History: Canadair was incorporated in late 1944 and is owned by the Canadian Government. Other Canadian locations are the Government Liaison Office in Ottawa and a Challenger Sales Office in Calgary. US offices include Challenger Sales Offices in Westport (CT), Atlanta, Houston, and San Francisco; and other Challenger related offices located throughout the US. A Challenger Service Center is located in Hartford, CT.

Capability: Canadair has a high technology R&D capability specializing in aerodynamics, flutter analysis, composite materials, remotely piloted vehicles, fracture analysis, and