

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 653-HAVANA

015-CONSTRUCTION INDUSTRY  
CUBA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

40 STOREY BUILDING PROJECT FOR CUBAN GOVERNMENT (CECE).

CDN COMPANY WILL BE AWARDED DESIGN TESTING CONTRACT. CDN COMPANIES WILL BE INVITED TO BID ON CONSTRUCTION CONTRACT.

TOURIST INDUSTRY CONSTRUCTION AND RENOVATION PROJECTS.

CANADIANS TO RECEIVE REQUEST FOR QUOTATIONS ON VARIOUS SPECIFIC PROJECTS.

PROMOTE JOINT VENTURE POSSIBILITIES

INCREASED CDN INVOLVEMENT IN CONSTRUCTION PROJECTS. - CDN CO-MANAGEMENT OF TOURIST HOTELS AND FOLLOW UP SALES.

PROMOTE NEW FINANCIAL APPROACHES

INCREASED CDN INVOLVEMENT IN CONSTRUCTION PROJECTS. - EXPECTED NUMBER OF CDN COMPANIES INVOLVED IN CUBAN MARKET TO INCREASE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 FOLLOWED UP WITH CUBANACAN/CUBALSE RE: TOURIST/  
DIPLOMATIC CONSTRUCTION PROJECTS.

SSSI AWARDED A MAJOR CONTRACT FOR CONSTRUCTION OF NEW DIPLOMARKET IN HAVANA FOR CUBALSE. SSSI ALSO NEGOTIATING GLASS CONTRACT FOR NEW HOTEL IN SANTIAGO.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

EFFECTIVE ECONOMIC EQUIPMENT USED IN 1981 FACILITIES  
IN THE DEPARTMENT OF A IN WHICH SUCH AS COMMERCE AND OTHER  
FOR THE DEPARTMENT OF A IN WHICH SUCH AS COMMERCE AND OTHER  
ONE WILL BE AVAILABLE TO THE DEPARTMENT OF A IN WHICH  
SERVICE INDUSTRY IN THE DEPARTMENT OF A IN WHICH

WHICH COMMERCE AND OTHER  
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AT MISSIONS ABROAD FOR FISCAL YEAR 88  
CONSISTENTLY REPORTED BY EXPORT PROMOTION PROGRAM

653-HAVANA

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