REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :510- PEKING

008-TRANSPORT SYS,EQUIP,COMP,SERV.
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
FOLLOW-UP ON AIR TRAFFIC CONTROL INITIATIVES OF 1987: A) MISSION TO CHINA (FEB 87) AND B) CHINESE MISSION TO CANADA (AUGUST 87).	SALES IN 1988 OF ATC EQUIPMENT.
CONTINUE PRESSURE ON BEIJING SUBWAY CORPORATION TO IMPLEMENT FINDINGS OF URBAN TRANSIT STUDY.	DECISION TO BEGIN EXTENSION TO BEIJING SUBWAY SUB-SYSTEM USING CANADIAN TECHNOLOGY.
FOLLOW-UP ON PROSPECTS TO SELL COMMUTER AIRCRAFT TO REGIONAL AIRLINES IN ZHEJIANG, JIANGSU, SICHUAN AND YUNNAN PROVINCES.	FIRST CONFIRMED AIRCRAFT SALES TO CHINA 'S REGIONAL AIRLINES.
PREPARED REPORT "TRANSPORTATION IN CHINA: OPPORTUNITIES FOR CANADA EXPORTERS".	PRODUCE DOCUMENTATION WHCIH WILL ASSIST CANADIAN BUSINESS IN IDENTIFYING COMMERCIAL OPPORTUNITIES.
COORDINATE ACTIVITIES WITH CHINA IN THE DEVELOPMENT OF THEIR NEW TRANSPORTATION PROGRAM FOR CHINA.	USE CIDA PROGRAMS TO CREATE NEW EXPORT OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 IDENTIFY MARKETS FOR AIRCRAFT SALES-REGIONAL AIRLINES.	CANADAIR SOLD 2 CHALLENGER AIRCRAFT AND SPARES TO POLYTECHNOLOGIES LTD. OF CHINA.
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	