

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

011-OIL & GAS EQUIPMENT,SERVICES
QATAR

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 Introduce new exporters to market.
Meetings with select executives in local oil
coys.

Post is actively recruiting attendance at M.E.
Oil Show.As result,Anticipated part'n is up 400%
over last year's event.As follow up to N.P.S.,
post has maintained ongoing contact with oil of-
ficials.Several projs have been uncovered

QUARTER: 4 -----