

	Apparel	
1983-1984	Identify capable apparel suppliers, who could seek stand space at IGEDO, Düsseldorf and <i>Herrenmode</i> , Cologne as private exhibitors; contact these firms to encourage and support their participation through PEMD funding	EFCP/Düsseldorf
	Co-operation with German Firms in Third Countries	
Ongoing	Continue to meet with German contracting firms active in foreign capital projects to seek out opportunities for co-operative ventures in third countries; advise Canadian companies of opportunities	Düsseldorf/ Industry Sector Branches, ITC/DREE/RCT
1983-1984	Develop a cost-effective system to inform potential Canadian participants of selected tender opportunities under <i>Kreditanstalt für Wiederaufbau</i> (KfW) financing	Bonn
1983-1984	Work with Canadian consultants, contractors and suppliers to obtain subcontract business on capital projects in third countries via German companies.	RCT/FSEI/ Düsseldorf
	Industrial Co-operation	
Ongoing	Work through, and assist, umbrella organizations such as the German Chamber of Commerce to encourage visits to Canada by groups of German businessmen interested in joint industrial arrangements with Canadian firms	Bonn/Consulates General
	Continue to conduct and participate in export seminars in collaboration with organizations such as the Canadian Export Association	RCT
1983-1984	Organize, and participate in, investment seminars in key cities in the F.R.G.	Bonn/Consulates General
1983-1984	Identify sectors that could benefit from German expertise and arrange industrial co-operation missions.	Industry Sector Branches, ITC/DREE