

GRATUITOUS ADVICE

Advice unasked is not generally kindly received. It is assumed that there is a motive behind it of a mercenary character, which counteracts its real value. In the last year or two, we have been talking to our friends in the drug trade through the medium of the pharmaceutical journals, and we believe fully as much in their interests as in our own.

By reason of the department stores and the cutting druggists, which have demoralized the legitimate trade of the druggist, he has in self-defence felt the necessity of making a line of preparations to substitute for others of a similar nature. We are painfully aware of the fact that our goods (Scott's Emulsion) have been substituted perhaps more than any other preparation, as most druggists assume they can make an emulsion as good as Scott's. We believe, however, that experience has proven to them they are mistaken. Of all preparations, we feel sure that an emulsion is the one from which the druggist receives the least profit in substituting his own for a well known and thoroughly reliable preparation such as Scott's, because, if he makes and bottles it himself, it is liable to go wrong before he disposes of all of it. If he procures it of the non-secret houses or wholesale druggists who have gone into that business more or less, he doesn't know what he is getting, and has to be responsible for it; and nine chances out of ten, before he sells what he has bought, it will go bad, and he will naturally lose money in the operation.

We guarantee every bottle of Scott's Emulsion. If a customer ever questions it, or it is found to be in the slightest degree affected by standing a long time or by imperfect corkage, we will gladly take it back and give a fresh bottle for it. This guarantee stands, as it has for fifteen years.

Isn't it better to sell your customer what he calls for than to make him dissatisfied?

SCOTT & BOWNE, 409 Pearl St., New York.

THE MOST USEFUL
PHARMACEUTICAL
JOURNAL IS . . .

Meyer Brothers Druggist,

C. F. G. MEYER, Publisher.
H. M. WHELPLEY, Ph. G., M.D., Editor.

Published Monthly in the Interests of the
Entire Drug Trade.

This is a publication with meritorious
qualities, pleasing both subscriber
and advertiser.

SAMPLE COPY
FREE.

SUBSCRIPTION
\$1 per year

ADDRESS THE

Meyer Brothers Druggist,

222 South Broadway,
SAINT LOUIS, M.O., U.S.A.

Benger's Food

FOR
INFANTS, INVALIDS
AND
THE AGED

THIS delicious and highly nutritive food has been used with remarkable success in the rearing of infants, and by delicate and aged persons in England for many years.

It is now advertised in the leading medical journals of Canada, and may be obtained of all wholesale houses, or of

Messrs. Evans & Sons

LIMITED

MONTREAL and TORONTO

Who hold stock.