

caused by the failure of the Boston house who were to publish the American edition. Arrangements are now made for the publication of the book this coming Spring. Mr. Briggs report. numerous advance orders.

NEW MEDICAL WORKS. The following publications have been issued by P. Blakiston's Son & Co., Philadelphia, Pa.: "Refraction and How to Refract, including Sections on Optics, Retinoscopy, the Fitting of Spectacles and Eyeglasses, etc.," by James Thorington, A.M., M.D. (octavo, cloth, \$1.50 net); "Therapeutic Electricity and Practical Muscle Testing," by W. S. Hedley, M.D., M.R.C.S., Eng., with more than 100 illustrations (octavo, cloth, \$2.50 net).

BEST SELLING BOOKS.

The December record in Canada, Great Britain and the United States:

TORONTO.

1. "Janice Meredith" (Copp, Clark, \$1.50.)
2. "The Sky Pilot" (Westminster Co., \$1.)
3. "Christmas in French Canada" (Morang, \$2.)
4. "Santa Claus' Partner" (Wm. Briggs, \$1.50.)
5. "The Transvaal from Within" (Heinemann, \$3.)
6. "The United Kingdom," by Goldwin Smith (Copp, Clark, 2 vols., \$4.)

MONTREAL.

1. "Christmas in French Canada" (Morang, \$2.)
2. "Janice Meredith" (Copp, Clark, \$1.50.)
3. "Richard Carvel" (Copp, Clark, \$1.50.)
4. "The Habitant" (Putnam, \$2.50.)
5. "Via Crucis"
6. "A Lunatic at Large" (Gage, \$1 and 50c.)

OTTAWA.

1. "Richard Carvel" (Copp, Clark, \$1.50.)
2. "David Harum" (Briggs, \$1.25 and 75c.)
3. "The Sky Pilot" (Westminster Co., \$1.25.)
4. "Roberts India."
5. "Christmas in French Canada" (Morang, \$2.)
6. "The Habitant."

HAMILTON.

1. "Richard Carvel" (Copp, Clark, \$1.50.)
2. "The Sky Pilot" (Westminster Co., \$1.25.)
3. "Janice Meredith" (Copp, Clark, \$1.50.)
4. "David Harum" (Briggs, \$1.25.)
5. "Kit Kennedy" (Briggs, \$1.25.)
6. "Via Crucis"

ENGLAND.

1. "The Transvaal from Within" (Heinemann, 10s net.)
2. "Letters of R. L. Stevenson" (Methuen, 2 vols., 25s net.)
3. "Richard Carvel" (Macmillan, 6s.)
4. "A Corner of the West" (Macmillan, 6s.)
5. "Red Pottage" (Arnold, 6s.)
6. "The Slave" (Hutchison, 6s.)

SCOTLAND.

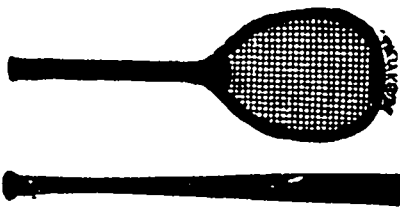
1. "The Transvaal from Within"
2. "Stalks & Co" (Macmillan 6s.)
3. "Gilian the Dreamer" (Isbister)
4. "One Hour and the Next" (Methuen, 6s.)
5. "Strange Adventures of Israel Vendray" (Warne, 3s 6d.)
6. "A Corner of the West."

THE UNITED STATES.

1. "Janice Meredith," by Paul L. Ford (\$1.50.)
2. "Richard Carvel," by W. Churchill (\$1.50.)
3. "When Knighthood Was in Flower," by Charles Major (\$1.50.)
4. "David Harum," by Westcott (\$1.50.)
5. "Via Crucis," by J. M. Crawford (\$1.50.)
6. "Mr. Dooley in the Hearts of His Countrymen," by J. Dunne (\$1.25.)

THE STATIONERY OUTLOOK.

Retail dealers have had a good Christmas trade, and speak hopefully of the coming Spring trade. January is the month for stationery and blank books and during the next six weeks a big business is likely to be done in all lines of these. The travelers for the importing houses are now on the road showing import samples. It would be advisable for the trade to order their import goods early as the present conditions do not insure early deliveries unless the orders



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go in early. The manufacturers abroad are very busy, the ocean freight service is slower than usual and it is believed that manufacturers will be fully a month longer in filling orders. Accordingly, it is believed that unless dealers order early they may find themselves greatly embarrassed later on by late deliveries.

The valentine season will be on as usual next month and all the usual lines of these goods are being shown to the trade this month. So also are Easter cards of which there are some very pretty goods in the market. Easter this year comes rather early in April (Good Friday is on the 13th) so that the trade should make all arrangements for whatever Easter business they propose to go in for.

In the matter of sporting goods it would be well to see that orders are placed for the necessary supplies so that they be in stock when the season opens. Rubber balls, tops and marbles are the first in order.

In import goods this season a pretty range of souvenirs is being shown. There are spoons, purses and shell goods generally of German manufacture. They are meeting with great success as they have Canadian scenes and other local marks upon them.

NEW PADS IN FANCY GOODS. Onyx continues to be used with brass for many high-priced ornaments, and for the cheaper grades too. Cupids as decorations for photo frames are very popular. Handsome frames are believed to be one of the most popular lines for presents in the

future. Speaking of new goods in this line, a New York contemporary says: "Folding photograph cases in crushed morocco, tooled with gold or ornamented with raised gold decoration after the Empire style, are charming. In royal blue leather, tooled with gold, are frames in all sorts of odd shapes and sizes; they are adorned by enameled heads. Sevres blue crushed morocco, scrolled with silver and set with turquoises, makes beautiful frames, and fretted gold with the new red finish forms charming frames for little three-leaved screens, in each leaf of which a small photograph may be inserted."

The fan chatelaine is a new thing. A novelty inkstand is a cannon mounted on a carriage. A new German toy for 25c. retailing is a Roman charioteer driving two horses. When wound up the chariot gallops around. A 10c. puzzle is the "Leap Frog," a board game like checkers.

THE PRICE OF INK. The manufacturers of ink, says The American Stationer, have been slow to advance their goods, but the time has apparently arrived when there will be no alternative for them. All of the



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raw materials that enter into the composition of writing and all other inks have advanced greatly, and further advances are anticipated.

Galls are now double the price that was paid for them a year ago. Lumber for boxes, glass, nails and labels are all higher. Even the strapping for the outside of the boxes is at least 100 per cent. advanced. Paper for wrapping is away above normal. The greatest difficulty is in glassware. Prices are about 20 per cent. higher, and the glass blowers are away behind orders, and unable to make any promises.

The situation is serious for the ink men, and it is thought that an immediate advance will be made in all cone sizes. These goods are sold by all of the factories as leaders, any