"You can fool all the people sometimes and some of the people all the time, but you can't fool all the people time." We have Barnum competitors that have been telling the public for some few years past that they all the time." We have Barnum competitors that have been telling the public for some few years past that they have a perfect incubator, telling us of 100, 97 and 96 per cent hatches, and so on, and advising the public against buying any Yankee machine, as their machine could knock the spots off any Yankee machine ever invented. This was good twaddle until the only up-to-date hatcher (the Cypers) made its how. Now the scene is changed, now they go to work and discard those wonderful 100 per cent hatchers, throw them overboard, no earthly use, buy a sample Cyphers machine, pull it to pieces, steal Cyphers ideas, andput right on their machines "patents pending," which they know is a direct falsehood. Truly our competitors are in a tight place when they have to resort to such bareface robbery. Putting a Cyphers machine together to look like a Cyphers does not make a Cyphers. You would not think of taking that Elgin movement watch of yours to a blacksmith to have him put it together and expect it to run well. Our competitors know no more about the workings of the Cyphers machine than the blacksmith in question. We are having lots of these machines offered us in part exchange for Cyphers machines. We have taken some and made kindling wood of them. The Cyphers Incubators have been on the market five years. It would be hard to find a second hand machine of that make for sale to-day. The cost of a genuine Cyphers Incubator that will hatch every fertile egg. You will not have to sit up nights to watch it for fear it should catch fire, as our competitors machines do. One case of fire has happened already, and had it been night the whole establishment would have gone up in smoke. The genuine Cyphers are absolutely fire proof and assafe as the best bank safe manufactured. MORAL—Don't be Humbugged. Buy a genuine Cyphers Incubator and it machines are not what we represent them to be return them and get your money back. None of our competitors dare make this offer. C. J. DANIELS, Sole Canadian Agent, Cyphers Incubator Toronto.



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