

CIRCULAR
OF THE HOUSE OF
ROBERT WILKES,
TORONTO AND MONTREAL.

To the Merchants of the Dominion:

In a market such as the Dominion of Canada where general dealers keep a larger assortment of Goods than in any other part of the world, it becomes of the utmost importance to the trade to secure the services of a reliable House that can supply all that infinite variety outside of mere staples, known as *Sundries*. It includes important departments of the Shelf Hardware trade, considerable lines in the Drug trade, Fancy Goods of every variety, and Watches, Clocks and Jewellery of all descriptions, as well as a number of articles usually sold by Dry Goods dealers. To supply such a large variety *right*, any house must do a large trade, and must virtually control the manufacture of the principal articles. It must also be satisfied with a moderate profit, so as to have no danger from competition attempted. Above all, to create and extend such a trade, a reputation for integrity and fair dealing must be deserved, and the quality of guaranteed goods must be reliable. No house can ever establish a good reputation by vending inferior goods, no matter how cheaply sold. By observance of these rules and principles we have endeavored to meet the requirements of the trade, and to establish a House that would command the support of merchants in all sections of the Dominion. The development and success of our trade since its establishment many years ago, and its position in the two leading cities—Montreal and Toronto—must be the answer to those who enquire if we have succeeded in our endeavours.

For the present season we are prepared to execute the orders of our friends, in all departments, in the most satisfactory manner. To secure prompt delivery for the Fall trade, we respectfully request that orders shall be placed as early as possible. In *PLATE, CUTLERY, NICKELITE*, and many other staples the demand is generally in advance of our utmost producing power; orders have, therefore, to be supplied according to date of receipt—with good houses we have less regard for mere time than that orders should be delivered in good season. Soliciting the increased patronage of reliable merchants in all parts of the Dominion, we assure them of no pains being spared to give satisfaction.—Advt.

MR. JOHN BEATTY, of the Montreal *Witness*, passed through Toronto on his return from a western tour, in which direction he has been appointing agencies, &c. He reports business and crop prospects as being good in that direction.

In the Bernese Jura the manufacture of watches is continually increasing. Twelve thousand three hundred persons find employment through this industry. The yearly production is 1,290,000 watches, of the value of 20.25 francs, representing about 30,000,000 francs.

Mr. A. T. Stewart, New York has resumed work on his imposing iron edifice in Fourth Avenue, between Thirty-second and Thirty-third streets. For nearly two years it has stood unfinished, having been left so at a time when strikes were prevalent and men were exacting in their terms. Mr. Stewart refused to accede to the demands of the artisans, and closed the building until such time as the working-men came to fair wages. The masons and plasterers are again at work on the inside, and it will now be pushed forward to completion.

Boots and Shoes.

Men's French Calf Boots \$3.62 to 4.00; Men's Grain K. Boots, tap 0.00 to \$3.85; Men's Riding Boots, tap 0.00 to \$4.00; Men's Stogas, bts, ex, & tap 0.00 \$3.00; Men's Stogas, No. 1, 0.00 to \$2.75; Men's Stogas, No. 2, ex, & tap, \$2.20 to 2.50; Men's Stogas, No. 3, ex, & tap, 0.00 to \$1.99; Men's Kip Boots, Tap, \$2.45 to 3.26; Men's Kip Boots, D sole, \$3.35 to 3.16; Men's Felt Cong. MS, to 0.00 to 0.00; Men's D. S. Buff Fox Bal 0.00 to \$2.40; Men's D. S. Buff Cong, \$1.75 to 2.00; Men's Buff plain \$1.60 to 2.15; Men's Kip Cob & hunkums \$1.10 to 1.70; Men's Split \$1.20 to 1.60; Boys' No. 1 ex Stoga Boots, 0.00 to \$2.10; No. 2 Stoga Boots \$1.55 to 1.10; Riding boots, tap 0.00 to \$2.80; G. K. boots, tap 0.00 to \$2.50; Tap Sole Kip boots 0.00 to \$2.35; Bunkums & Balmor \$1.10 to 1.60; Buff and Calf Cong \$1.35 to 1.90; Youth's No. 1 ex Stogas 0.00 to \$1.70; Bunkums & Bals, \$1.00 to 1.10; Women's D. S. Calf Batts 0.00 to \$1.50; Split & Buff Batts \$1.00 to 1.40; Peb & Buff Bal \$1.15 to 1.60; Buff Cong 0.00 to \$1.60; M S Pel Bals \$1.20 to 2.00; M S Pel Cong 0.00 to 0.00; Misses' Split & Buff Batts 0.80 to \$1.05; Peb & Buff Bals 0.95 to \$1.30; M S Peb & Buff Bals 0.00 to \$1.50; Child's Split & Buff Batts \$1.63 to 0.75; Peb, Buff Bals 0.90 to 1.05; Turned Cacks 0.95 to \$1.15.

Groceries.

PRICES CURRENT.

TEAS.—Young Hyson, common to fair 0.31 to 0.35; Medium to good 0.35 to 60; Fine to finest 0.65 to 0.82; Gunpowder, good to fine, 0.35 to 0.60; Finest to choice 0.70 to 0.80; Imperial, fair to good, 0.30 to 0.45; Fine to finest 0.60 to 0.80; Japan, fair to finest, 0.35 to 0.65; Congou & Sonchong, fair to good, 0.28 to 0.40; Fine to finest 0.40 to 0.70.
COFFEES.—Rio Green 0.24 to 0.27; Java Green 0.29 to 0.33.
SUGARS.—Rodpath, refined 0.08 to 0.09; do. Low A Crushed 0.09; to 0.10; Scotch and English, refined, 0.08; to 0.09; Dry crushed and ground 0.10; to 0.10.
FRUIT.—Raisins, Lays, \$2.75 to \$3.00; Valencia 0.12; to 0.13; Sultana 0.12 to 0.14; Seedless 0.11 to 0.11; Currants, new 0.06 to 0.06; do. old, 0.05; to 0.05; Figs 0.10; to 0.12; Almonds, soft shell, 0.15 to 0.16.
RICE.—Aracan \$4.65 to \$5.25; Rangoon \$4.60 to \$4.75.
FISH.—Codfish \$4.75 to \$5.00; Herrings \$3.25 to \$7.00; Smoked Herrings 0.32; to 0.35.
SARDINES.—Half Tins 0.11 to 0.12; Quarter Tins 0.23 to 0.24.
SYRUPS.—Golden 0.48 to 0.50; Extra Golden 0.50 to 0.54; Amber 0.70 to 0.75.
TOBACCOS.—10s, 0.40 to 0.45; Pocketpieces 1s. 6s. and 8s. 0.40 to 0.65; Solace 0.40 to 0.52.
LIQUORS.—Best Old Rye 0.90 to 0.93; Malt 0.90 to 0.93; Toddy 0.90 to 0.93; Pure Spirits 25 up 0.86 to 0.88; Rum, Jamaica \$2.25 to \$2.50; Demerara \$1.80 to \$2.25; Gin, Red Cases, \$7.75 to \$8.00; do. Green Cases \$4.25 to \$4.50; Wines, Port and Sherry, common \$1.00 to \$1.25; Good \$1.50 to \$4.00; Champagne \$9.00 to \$21.00 per case; Brandy in Wood, \$2.50 to \$3.00; do. in case, Hennessys, \$9.00 to \$9.50; Martelles \$8.50 to \$9.00; Jules Robin \$7.75 to \$8.25.

Hides & Skins, per lb.

Green, No. 1, 0.00 to 0.07; Green, No. 2, 0.00 to 0.06; Cured and inspected 0.08 to 0.08; Calfskins, green, 0.00 to 0.10; Calfskins, cured, 0.10 to 0.12; Sheepskins, 0.00 to 0.20; Lambskins, 0.00 to 0.30.

Oils.

Cod Oil, 65c, 70c; Lard, extra, 85c, 88c; do. No. 1, 78c, 80c; do. No. 2, 72c, 74c; Duncan-Clark & Co's., 45c; Linsced raw, 75c 80c; do. boiled 80c, 83c; Machinery, 30c, 40c; Olive, common, per gall., 95c, \$1; do. salad, \$1.80, \$2.30; do. salad, in bottles, qt., per case, \$3.30, \$3.50; Seal, pale, 72c, 75c; Spirits Turpentine, 58c, 65c; Whale, regned, 90c.

Hardware.

TIN (FOUR MONTHS).—Block, per lb 0.28 to 0.30; Grain, 0.30 to 0.32.
COPPER.—Fig, 0.22 to 0.24; Sheet 0.27 to 0.31.
CUT NAILS.—3 inch to 6 inch, \$4.17 to 4.25; 2 1/2 inch to 2 1/2 inch, \$4.42 to 4.50; Shingle, \$4.92 to 5.00; Lathe \$5.67 to 5.75.
GALVANIZED IRON.—Best, No. 12, 0.09 to 0.08; Best, No. 24, 0.09 to 0.09; Best No. 26, 0.9; to 0.10; Best, No. 28, 0.10 to 0.10.
HORSE NAILS.—Guest's or Griffin's assorted sizes, 0.00 to 0.00; E. T. to W. assorted sizes, 0.19 to 0.20; Patent Hammered do. 0.00 to 0.12.
IRON (at 6 months): Pig—Gartsherrie No. 1, 0.00 to 0.00; Eglington No. 1, 0.00 to 0.00; Eglington No. 3, 0.00 to 0.00; Other Brands, No. 1, 0.00 to \$32.50; Other Brands, No. 2, 0.00 to 0.00; Bar—Scotch, per 100 lb. \$3.00 to 3.25; Refined, 0.00 to 0.00; Swedes \$7.25 to 7.50; Hoops—Coopers \$3.75 to 4.00; Hoops—Band \$3.75 to 4.40; Boiler plates \$4.50 to 4.75. Canada Plates: Hutton \$6.00 to 6.50; Arrow & Glamorgan \$6.50 to 6.75; Swansea, \$6.50 to 6.75.
LEAD (at 6 months).—Bar per 100 lbs 0.06; to 0.07; Sheet 6 1/2 to 7; Shot 0.7 to 0.7.
IRON WIRE (4 months).—No. 6 per bundle \$3.25 to 3.35; No. 9, per bundle, \$3.55 to 3.65; No. 12, per bundle \$3.85 to 3.95; No. 16, per bundle, \$4.25 to 4.35.
POWDER.—Blasting Canada, \$4.00 to 0.00; FF Canada \$5.00 to 0.00; FFF Canada, \$5.25 to 0.00; Blasting, English, 0.00 to 0.00; FF English, loose, \$5.00 to 5.50; FFF English, \$5.50 to 6.00.
PRESSED SPIKES (4 months).—Regular sizes, 100, \$5.50 to 6.00; Extra sizes, \$6.50 to 7.50.
TIN PLATS (4 months).—IC Coke \$10.00 to \$10.25; IC Charcoal, \$11.00 to 11.25; IX Charcoal, \$13.00 to 13.25; IXX Charcoal \$15.00 to 15.25; DC Charcoal \$10.00.

Produce.

Grain: Wheat, Spring, 60 lb, \$1.20, \$1.23; do. Fall, 60 lb, \$1.30, \$1.35; Barley, 48 lb, 75c; Peas, 60 lb, 73c, 76c; Oats, 34 lb, 51c, 53c; Rye, 56 lb, 80c. Seeds: Clover, choice, 100 lb, \$9.65, \$10.25; Timothy, choice, 100 lb, \$6.25, \$7.25. Flour (per brl.).—Superior extra, \$5.75, \$5.80; Extra, \$5.50, \$5.60; Spring extra, \$5.05 \$5.15; Superfine, \$4.80, \$4.90; Outmeal, per art, \$5.60, \$5.80.

Provisions.

Butter, choice, per lb, 18c, 19c; do. ordinary, 15c, 16c; Cheese, 12 1/2, 13 1/2; Pork, mess, new, \$19, \$19.25; Bacon, Cumberland cut, 9c, 9 1/2c; do. smoked, 11c, 12c; Hams, smoked, 12c, 12 1/2c; do. canvassed, 12 1/2c, 13c; Lard, 11c, 11 1/2c; Eggs, 12c; Tallow, 5c, 5 1/2c.

Salt, etc.

Liverpool coarse, \$1, \$1.10; Goderich, \$1.30.

Paints, &c.

White Lead, genuine, in Oil, per 25 lbs, \$2.25, \$2.50; do. No. 1, \$2, \$2.25; do. 2, \$1.80, \$2; do. 3, \$1.60, \$1.75; White Lead, 7 1/2c, 8c; Red Lead, 6 1/2c, 7c; Venetian Red, English, 2c, 3c; Yellow Ochre, French, 2c, 3c; Whiting, 85c, \$1.

The Cleveland Herald of the 15th says: "The Buffalo Express thinks that on the whole the Canadians will make more by the proposed Reciprocity Treaty—supposing it to be as indicated in the sketches published—than will the Americans. That is the way it strikes us. The old treaty was of the jug handle kind, and the present has something of the same shape, unless very different from what it is said to be."