



The North American Life

offers special inducements for ambitious men to act as representatives, who be-

lieve they are able to sell insurance.

The Company has very attractive policy contracts, offering a wide range from which to select a suitable plan; this with its strong financial position makes it a most desirable Company for the prospective insurer, and consequently for the representative.

A contract with it affords an excellent opportunity to work up a substantial income.

J. L. BLAIRIE,
President.

L. GOLDMAN, A.I.A., F.C.A.,
Managing Director
T. G. MCCONKEY,
Superintendent of Agencies.

Agency Organizers Wanted.

The Royal-Victoria Life Insurance Company
WANTS, January 1, 1904, Two Agency Organizers, one for their Maritime Province Division and the other for their Northwest Division. Must have a good knowledge of the territory, with successful experience in canvassing and in selecting and developing agents. A good opportunity for energetic young men. Apply to

DAVID BURKE,
General Manager, Montreal.

1903

THE MOST SUCCESSFUL YEAR IN THE HISTORY OF

The Northern Life Assurance Company

Insurance written	\$1,092,750	Insurance in force	\$3,607,346
Cash income	131,526.90	An increase of	21,504.35
Total Assets	\$407,219.23	An increase of	\$75,174.52
Government Reserve	\$241,639.32	An increase of	64,347.63
Death claims	\$10,385.00	A decrease of	\$2,215.00
Expenses	\$48,477.45	A decrease of	\$6,105.02

You will make no mistake if you take out a policy in

THE NORTHERN LIFE.

Head Office, London, Ont. JOHN MILNE, Managing Dir.
The Northern Life has some good districts open for live energetic agents

ANGLO-AMERICAN

FIRE INSURANCE COMPANY

Head Office - McKinnon Building, TORONTO

AUTHORIZED CAPITAL, \$1,000,000
SUBSCRIBED CAPITAL, \$480,100

Deposited with the Dominion Government
for the protection of Policyholders

54,634.69

S. F. MCKINNON, Esq., Pres. **J. J. LONG, Esq., V-Pres.**
S. F. McKinnon & Co., Toronto. The T. Long Bros. Co., Collingwood

ARMSTRONG DEAN, Manager.

Applications for Agencies throughout the Province of Quebec
are invited. Address: E. A. LILLY, Montreal,
General Agent for Prov. Quebec.

MANCHESTER Assurance Company

CAPITAL - \$10,000,000

ESTABLISHED 1824

Head Office. - Manchester, Eng.

Canadian Branch Head Office, TORONTO.

JAMES BOOMER, **T. D. RICHARDSON,**
Manager. Assistant Manager

Sometimes a revision of policy forms means little.
It stands for

Thoroughness

in every detail in the changes that have been made
by the Union Mutual—re-arrangement of features,
reduction of rates, liberalizing of rights, a contract
modern to the highest notch. A policy that looks
well, sells easily and pleases long.

Union Mutual Life Insurance Co.

PORTLAND, MAINE.

Fred. E. Richards, President.

Arthur L. Bates, Vice-President

Agents always desired—the kind who write policies and
hold them.

ADDRESS:

HENRI E. MORIN, Chief Agent for Canada.

161 St. James Street. - MONTREAL, Canada

For Agencies in Western Division, Province of Quebec and Eastern
Ontario, apply to

WALTER I. JOSEPH, Manager,

151 St. James St., MONTREAL.

LAW UNION & CROWN

INSURANCE CO. OF LONDON

Assets Exceed \$24,000,000.00

Fire risks accepted on almost every description of insurable property

Canadian Head Office

112 St. James St. Cor. Place d'Armes, MONTREAL

J. E. E. DICKSON, Manager.

Agents wanted throughout Canada.