

CANADIAN TRADE COMMISSIONER SERVICE

Part of the Department of Foreign Affairs and International Trade, the Canadian Trade Commissioner Service is a network of 500 officers working for Canadian companies in 140 cities around the world. The services offered are designed to help companies assess their export potential, identify key foreign contacts such as buyers and distributors, and to provide them with the market intelligence and advice they need to succeed in their foreign markets.

INTERNATIONAL BUSINESS OPPORTUNITIES CENTRE (IBOC)

IBOC works in cooperation with Canada's trade officers around the world to provide a matching service that connects foreign buyers with Canadian companies.

PROVINCIAL, TERRITORIAL AND MUNICIPAL GOVERNMENTS

Provincial, territorial and municipal governments across Canada offer businesses valuable assistance through departments, agencies or economic development offices offering export programs and services.

ASSOCIATIONS, EDUCATIONAL INSTITUTIONS AND PRIVATE INDUSTRY

Associations, educational institutions and private industry also play key roles in Canada's export development efforts. Trade and business associations often provide exporting advice and assistance to companies in a specific location or sector. Educational institutions frequently offer courses or other types of training in international trade, including the Going Global workshops and the FITTskills courses from the Forum for International Trade Training (FITT). And within private industry, a variety of companies offer valuable export services such as banking, freight forwarding, market research and legal assistance.

OUR SERVICES

THE EXPORT SERVICES CONTINUUM

