

- Too much paperwork (22).
- High value of the Canadian dollar (22).
- Low prices of U.S. products (20).
- Problems in competing with U.S. companies (12).
- Difficulty penetrating the U.S. market/U.S. purchasers will not buy Canadian products (10).
- Country of origin rules (7).
- High interest rates (5).
- Variety of regulations (5).