

Production items which currently have a place in department stores are: in the main furniture department -- wall systems, bedroom systems with lacquer or melamine: in the housewares/lifestyles department -- take-away KD products including fold-up metal furniture, shelving, and wooden equivalents, some one-piece foam seating. In the video department -- entertainment system furniture and computer furniture.

A list of the major department stores is shown in the following table. Many of the leading department stores belong to groups which operate central buying offices in New York and in major capital cities around the world. Examples are: Allied Stores Corporation, Batus Inc., and Associated Dry Goods Corporation

Specialty Stores:

There are specialist retailers for most furniture categories established all over the US. Recognizable categories include: waterbeds; unfinished furniture; sleep shops; sofa and sofa sleeper specialists; gallery stores (selling a particular manufacturer's products by licence or franchise arrangement for example, Drexel Heritage, Ethan Allen); juvenile furniture; bar stools & dinettes; and KD (lifestyles). If a Canadian manufacturer produces a specific category for example, bunks and children's furniture then the juvenile furniture specialist stores are a definite market option.