

## SPECIALIZATION

Chipman formulates and markets a complete line of crop protection chemicals servicing both the farm and consumer market needs for weed, insect and disease control.

## THE COMPANY

Chipman is the largest formulator and distributor of crop protection products in Canada. A Business Unit of C-I-L Inc.; Chipman has been in business for more than fifty years. Since 1954, the company has pursued the development of its own seed treatment technology, pioneering non-mercurial formulations such as AGROX N-M and introducing unique treatments to the North American market. Seed treatment development continues today with Chipman enjoying a worldwide reputation for formulation excellence. Chipman's head office is located at Stoney Creek, Ontario along with its modern production facilities.

## ACTIVITIES AND PRODUCTS

Chipman provides quality formulated seed protection products worldwide. This specialty segment of the agri business market is one of great importance to the company. Formulations are available for corn, soybeans, cereals, canola, potatoes, peas and beans. Principal brand names AGROX, AGROSOL, GRANOX, GRANOL, MERGAMA and GAMMASAN service these crops.

AGROX D-L Plus is a dual purpose insecticide-fungicide corn seed treatment designed specifically for on-farm applications with sophisticated planting equipment. This economical seed protectant has met with wide acceptance across the North American market.

AGROSOL POUR-ON is our newest addition to the product line. It offers broad spectrum disease control for soybeans. This unique formulation combines several features to benefit the applicator — coverage, drying time, colour and plantability. This is then packaged in a unique self-measuring container designed for application rate accuracy.

All Chipman formulations are carefully designed with the end user in mind. Plantability and ease of application are of equal importance to the farmer as is how well the product performs controlling insects and disease.

## INTERNATIONAL EXPERIENCE

The major export market for Chipman currently lies in the United States. The unique features that have made seed treatment products successful in Canada are contributing to the growing success in the United States.

In 1985, Chipman also exported products to the United Kingdom and Africa. This trend is expected to continue as acceptance of Chipman products grows.

## FOR INFORMATION

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