REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

011-OIL & GAS EQUIPMENT,SERVICES
PAKISTAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

REGULARLY CALL ON OIL CO EXECS IN ISLAMABAD,LAHORE & KARACHI
OBTAIN TIMELY INFORMATION ON PROCUREMENT OPPORTUNITIES.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	Expose Pakistan oil and gas companies executives to Canadian capabilities. Help Canadian companies to get business from Pakistan oil and gas companies.	Arranged visit of Mr. W.A. Zuberi, Managing Dir. ,Pakistan Oilfields Ltd. to Intercan 89. Several Cdn cos got first hand knowledge about POL's planned purchasing activities from itsChief Executive & expressed interest to pursue those opp.
QUARTER: 2	1. Resolve CCC/Cardwell contract. 2. Arrange Chairman OGDC visit to Alta.	1. HOM met Min Petroleum; result OGDC raises possibility of third rig. 2. Chairman pleased with visit.
QUARTER: 3	-----	
QUARTER: 4	-----	