

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the July - September 1992 period fifteen posts reported the following business activity:

- 87 EXPORT SALES WORTH \$954 MILLION
- 21 NEW BUYING CONNECTIONS/34 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES WORTH \$4.6 M/1 LICENSING AGREEMENT WORTH \$3 M
- 3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$1148 MILLION
- 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$20 MILLION
- 7 TECHNOLOGY TRANSFERS WORTH \$2 MILLION

**HIGHLIGHTS:**

- \$ 550 million sale of two CANDU reactors (Seoul)
- \$ 188 million sale of digital switching equipment (Sydney)
- \$ 23 million foreign investment in Canada for hotel (Tokyo)
- \$ 20 million Canadian investment in territory for sewing machines (Shanghai)
- \$ 17 million sale of two Bell model 412 helicopters (Tokyo)
- \$ 11.3 million sale of fast mapping system (Kuala Lumpur)

**KEY STATISTICS:** for the fifteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	4777	847	1596
	Local	4605	574	2290
No. Investment Enquiries	Cdn	67	26	62
	Local	43	23	95
No. Business Visitors	Cdn Pr/Pub	634/110	185/55	488/168
	Local Pr/Pub	1575/230	377/98	1600/157