

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

CZECHOSLOVAKIA — A dental firm wishes to **import dental materials, perform spray filling work for other firms, obtain overseas representation and enter into a possible joint venture arrangement.** The company also produces pharmaceutical, veterinary and cosmetic use preparations. Contact Rudolf Blabolil, Marketing Manager, Dental s.p., Povltavska 4, 180 00 Prague 8, Czechoslovakia. Tel.: (0042 2) 683 1581-3. Fax: (0042 2) 826442.

CZECHOSLOVAKIA — The Research Institute of Medical Engineering is interested in the **joint development or production of medical equipment, the development of new markets, and in the representation of foreign firms in Czechoslovakia and Central and Eastern Europe.** Contact Jan Kreisler, Marketing Manager, Research Institute of Medical Engineering, Kamenice 3, 658 09 Brno-Bohunice, Czechoslovakia. Tel.: (0042 5) 3175. Fax: (0042 5) 325909.

INDIA — One of New Delhi's leading manufacturers of **materials handling equipment** seeks **new technology** for the manufacture of same. The firm is looking particularly for **suitable technical collaboration** to manufacture **conveyors/systems** (for both surface and underground applications); **heavy-duty and large-capacity crushers** (single and double roll, hammer mills, impactors, ring granulators,

jaw crushers); **vertical turbine pumps** (sewage/sludge, submersible, chemical, horizontal split casing, and rubber-lined pumps); and **electro-magnetic and electro-mechanical feeders.** Contact K.K. Mohan Sharma, Vice President, Hyderabad Industries Limited, Sanatnagar, Hyderabad-500 018, India. Fax: 0842-261227.

KUWAIT — The Purchase Department of Kuwait Institute for Scientific Research, wishing to update its library, seeks the **newest in laboratory and scientific product catalogues and bro-**

chures. Material specifically being sought includes **gas and petroleum technology, meteorological equipment, fish farming equipment and supplies, chemicals/reagents, and agricultural equipment.** Suppliers of such catalogues can reroute the material through local agents, if any, or send directly to Purchasing and Stores Manager, Kuwait Institute for Scientific Research, P.O. Box 24885 Safat, 13109 Safat, Kuwait. Fax nos: 4846934/4834090.

MEXICO — An import-export firm can offer Canadian companies services pertaining to **consulting, Customs duties, Customs law, locating buyers and sellers, and providing market studies.** Contact Pedro P. Segura, Latin American Division, Bufete Internacional de Intercambio, S.A. de C.V., Descartes 55, Col. Anzures, Mexico 11590, D.F., Mexico. Fax: (525) 254-2553.

MEXICO — A producer and importer of medical products wishes to import the following from

Canada: **radioactive isotopes and their compounds, health care products, medicines, diagnostics and biologicals.** The firm also is interested in **technology exchange and joint ventures.** Contact Dr. Eduardo Larrea, Commercial Coordinator, Probifasa, S.A. de C.V., Mexico Tacuba # 1419 Col. Nva. Argentina, Del. Miguel Hidalgo, 11230 Mexico, D.F. Tel.: 3-99-56-44. Fax: 5-27-05-27.

NIGERIA — The Government of Cross River State Nigeria seeks Canadian companies willing to

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ness in the following areas: **pulp and mills industry; cement industry; soft drink industry; beer industry; and Canadian new and used car business.** This Nigerian state has been declared an Export Free Zone and any company willing to do business here will benefit from export-free tax. Contact Patrick Ottoh, Yakurr Associates, P.O. Box 92, Yakurr L-G-A, UGEB, Cross River State, Nigeria.

TAIWAN — A prominent Taiwan firm is **seeking a partner for technology transfer** and wants to become an **exclusive import agent** for manufacturers of, among other items, **servo motors, stepping motors and drives, industrial controllers, car parking equipment, industrial robots, and pellet auto supply systems.** Contact Cindy Huang, Manager, Far East Trade Service Inc. (Taiwan Trade Centre), Place Montreal Trust, 1800 McGill College Ave., Suite 2108, Montreal H3A 3J6. Tel.: (514) 844-8909. Fax: (514) 844-9246.

BUSINESS OPPORTUNITIES