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Employing Printers' Association of Toronto
President—W. A. SHEPARD.
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Successful men are always safe guides—
what others have done others can do.

The first paper published in New York
was in 1725; first one in Philadelphia in
1719.

It is more honorable to have built a dog
house than to have dreamed of building a
palace.

In very wide measures, in leaded matter,
put an en quad (below long primer, an em)
at the end of each line. This will prevent
types slipping past the leads.

Liner—That man Spencer seems to de-
light to make changes in everything I write.

Editor—You'll get used to that; the editor
is yet to be born who wouldn't have blue-
pencilled the Lord's Prayer. —Brooklyn Lite.

It is a pleasure to look over and read the
trade publications issued by Messrs. Raithby,
Lawrence & Co., London, Eng. Typog-
raphically they are unexcelled, editorially they
are invaluable. Anyone reading them care-
fully should get more than the yearly sub-

scription price out of a single issue. This
live firm publish The British Printer, The
British Lithographer, and The British Book-
maker.

If one printer cuts low, why should an-
other? They remind us of the cabman who
is said to have diminished his horses' allow-
ance of grain until he got down to one oat a
day, then the horse died. See the point?

The Toronto Typothetæ will soon be mak-
ing arrangements and appointing committees
for the convention of the United Typothetæ
of America, to be held in Toronto in August.
It should be made worthy of the high reput-
e in which Toronto's business men are held in
the United States.

"The Other Side" is the latest entry into
the field of Canadian journalism, of which
No. 1, vol. 1 is now to hand. It is published
at Tilsonburg, Ont., by J. C. Sheppard,
editor and proprietor, and will appear the
first week of every month, the subscription
price being 50 cents per annum. Its motto
is, "Severe diseases require severe treat-
ment," and claims to represent the "Fourth
Party" in Canadian politics.

The beautiful and durable work that is
turned out from Warwick & Son's binding
department is an excellent advertisement of
itself, the quality and the quantity of it al-
ready in the country combining to establish
a reputation for it that is both high and wide-
spread. The firm's circular, showing speci-
mens of the art as they know it, puts their
claim as publishers and binders of law books
very clearly before everybody concerned.

Mr Andrew Pattullo, Woodstock, presi-
dent of the Canadian Press Association, was
in the city on Tuesday on his way home from
Montreal, where he has been making railway
arrangements for the annual meeting, which
will be held in Ottawa during the third or
fourth week of February. Circulars will be
issued to members this week. Publishers
who wish to join the association should
make application at once to the secretary-
treasurer, J. B. McLean, 6 Wellington street

west, Toronto. The entrance fee is now \$5,
which includes the annual fee for the first
year.

We recently heard of a printer who failed
in business and who could only pay a few
cents on the dollar to his creditors. On
making enquiry as to the cause of his failure
it came out that he had a habit when he saw
a press standing idle of going out to solicit
work for that press at any price he could get.
The result was that he took work at less than
cost and deserved to fail. It is folly for
printers to take presswork below a proper
price just to fill up time when the presses
should be otherwise idle. It is worse to have
them running at a loss than to have them
standing idle.—The Bookmaker.

There is probably more than a grain of
truth in the joke in a recent number of the
New York Life, as to the "glories of litera-
ture." A lean, seedy-looking individual ap-
plies to a portly, well-fed publisher for a po-
sition as canvasser for a new book just com-
ing out by subscription, and is met with an
enquiry whether he knows anything about
the book. "Yes," is the reply, "I'm the
author, and I thought if I could get a po-
sition as canvasser I might be able to make a
little money out of the book!"

The proceedings of the fifth annual meet-
ing of the United Typothetæ of America,
held in Cincinnati, October last, published
in full, is received. It contains several very
valuable reports and papers which were read
before the convention, viz.: How to Keep
Account of Time," "Code of Ethics," "The
Financial Element in the Printing Business,"
"Hours of Labor, Wages, and Trade
Usages," "Typesetting Machines," "Roller
Composition," "The Evils of Competitive
Bidding," etc. It should be in the hands of
every employing printer. Copies may be
had by applying to the secretary, Everett
Waddey, Richmond, Va.

We understand that the Toronto Typo-
graphical Union presented a new scale of
prices for the consideration of the employing
printers some time last summer, and the lat-
ter at once appointed a committee to confer
with a committee from the union. This joint
committee had eight different conferences in
which the whole matter was thoroughly dis-
cussed and some concessions were made.
The best of feelings prevailed always, show-
ing the cordial relations at present existing
between employers and employes in To-
ronto.