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Employing Printers' Association of Toronto  
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Successful men are always safe guides—  
what others have done others can do.

The first paper published in New York  
was in 1725; first one in Philadelphia in  
1719.

It is more honorable to have built a dog  
house than to have dreamed of building a  
palace.

In very wide measures, in leaded matter,  
put an en quad (below long primer, an em)  
at the end of each line. This will prevent  
types slipping past the leads.

Liner—That man Spencer seems to de-  
light to make changes in everything I write.

Editor—You'll get used to that; the editor  
is yet to be born who wouldn't have blue-  
pencilled the Lord's Prayer.—Brooklyn Life.

It is a pleasure to look over and read the  
trade publications issued by Messrs. Raithby,  
Lawrence & Co., London, Eng. Typog-  
raphically they are unexcelled, editorially they  
are invaluable. Anyone reading them care-  
fully should get more than the yearly sub-

scription price out of a single issue. This  
live firm publish The British Printer, The  
British Lithographer, and The British Book-  
maker.

If one printer cuts low, why should an-  
other? They remind us of the cabman who  
is said to have diminished his horses' allow-  
ance of grain until he got down to one oat a  
day, then the horse died. See the point?

The Toronto Typothetæ will soon be mak-  
ing arrangements and appointing committees  
for the convention of the United Typothetæ  
of America, to be held in Toronto in August.  
It should be made worthy of the high reput-  
e in which Toronto's business men are held in  
the United States.

"The Other Side" is the latest entry into  
the field of Canadian journalism, of which  
No. 1, vol. 1 is now to hand. It is published  
at Tilsonburg, Ont., by J. C. Sheppherd,  
editor and proprietor, and will appear the  
first week of every month, the subscription  
price being 50 cents per annum. Its motto  
is, "Severe diseases require severe treat-  
ment," and claims to represent the "Fourth  
Party" in Canadian politics.

The beautiful and durable work that is  
turned out from Warwick & Son's binding  
department is an excellent advertisement of  
itself, the quality and the quantity of it al-  
ready in the country combining to establish  
a reputation for it that is both high and wide-  
spread. The firm's circular, showing speci-  
mens of the art as they know it, puts their  
claim as publishers and binders of law books  
very clearly before everybody concerned.

Mr Andrew Pattullo, Woodstock, presi-  
dent of the Canadian Press Association, was  
in the city on Tuesday on his way home from  
Montreal, where he has been making railway  
arrangements for the annual meeting, which  
will be held in Ottawa during the third or  
fourth week of February. Circulars will be  
issued to members this week. Publishers  
who wish to join the association should  
make application at once to the secretary-  
treasurer, J. B. McLean, 6 Wellington street

west, Toronto. The entrance fee is now \$5,  
which includes the annual fee for the first  
year.

We recently heard of a printer who failed  
in business and who could only pay a few  
cents on the dollar to his creditors. On  
making enquiry as to the cause of his failure  
it came out that he had a habit when he saw  
a press standing idle of going out to solicit  
work for that press at any price he could get.  
The result was that he took work at less than  
cost and deserved to fail. It is folly for  
printers to take presswork below a proper  
price just to fill up time when the presses  
should be otherwise idle. It is worse to have  
them running at a loss than to have them  
standing idle.—The Bookmaker.

There is probably more than a grain of  
truth in the joke in a recent number of the  
New York Life, as to the "glories of litera-  
ture." A lean, seedy-looking individual ap-  
plies to a portly, well-fed publisher for a po-  
sition as canvasser for a new book just com-  
ing out by subscription, and is met with an  
enquiry whether he knows anything about  
the book. "Yes," is the reply, "I'm the  
author, and I thought if I could get a po-  
sition as canvasser I might be able to make a  
little money out of the book!"

The proceedings of the fifth annual meet-  
ing of the United Typothetæ of America,  
held in Cincinnati, October last, published  
in full, is received. It contains several very  
valuable reports and papers which were read  
before the convention, viz.: How to Keep  
Account of Time, "Code of Ethics," "The  
Financial Element in the Printing Business,"  
"Hours of Labor, Wages, and Trade  
Usages," "Typesetting Machines," "Roller  
Composition," "The Evils of Competitive  
Bidding," etc. It should be in the hands of  
every employing printer. Copies may be  
had by applying to the secretary, Everett  
Waddey, Richmond, Va.

We understand that the Toronto Typo-  
graphical Union presented a new scale of  
prices for the consideration of the employing  
printers some time last summer, and the lat-  
ter at once appointed a committee to confer  
with a committee from the union. This joint  
committee had eight different conferences in  
which the whole matter was thoroughly dis-  
cussed and some concessions were made.  
The best of feelings prevailed always, show-  
ing the cordial relations at present existing  
between employers and employes in To-  
ronto.