

might have obtained from the corporations by kneeling to them, let me boast that by asserting my independence and going on the public platform to obtain our reforms, I have been able in nine years to earn enough as a lecturer to be able to donate \$20,000 to our work out of my earnings and my salary; and this is a good deal more than we could have begged from our corporation masters even if we had kissed the ground in front of their feet.

Observe, too, that these results have been gained by the "picayune" fight of a judge of a small county court, without money, without "influence" and for the most part without an organization. Imagine what could have been done by a leader of the people with a political following and a place in the Legislature from which to speak! What defeats might not have been turned into victories! What losses to the people might not have been made unimaginable gains!

Consider these facts: In our first city charter we had provisions giving the city power, from time to time, to "make reasonable regulations concerning the operation and use of all franchise rights and privileges operated and used in the city and county, and to fix reasonable maximum charges for water, light, telephone service, street railway fares and other utilities or properties devoted to the public use." This charter was