

1. In 1913 at the Dominion Government Experimental Farm, Agassiz, B. C., our "B" brand fertilizer was tested on a crop of mangels. The land without fertilizer yielded 40,440 lbs. per acre, while the fertilized land yielded 65,000 lbs. per acre, an increase of about 61%. The cost of fertilizer used was about \$14.00 per acre. On potatoes similar results were obtained. We could quote many similar tests made in B. C., but have chosen this one because the test was made under Government supervision, and therefore was entirely impartial.

2. Our fertilizer sales increased by over 30% in 1914 as against 1913, in the face of bad financial conditions. Is not this a very convincing fact when you consider that almost all other lines of business showed a very sharp decline?

3. In every orchard in B. C. where our fertilizers have been tested for a period of two or more years, the yield of marketable fruit has been increased on an average by more than 25%. To anyone interested we will supply names and addresses from Vancouver Island, Armstrong, Kelowna, etc.

4. In 1913 Mr. James J. Hill, of the Great Northern Railway tried an experiment on five acre plots on 151 different farms in North Dakota and Minnesota. The results were as follows:

	U. S. Census Average in North Dakota and Minnesota Without Fertilizers	Average of Mr. Hill's Plots With Fertilizer	Increase
Wheat ..	15.8 bu. per acre	30 bu. per acre	14.2 bu.
Barley ..	21.9 bu. per acre	47 bu. per acre	25.1 bu.
Oats	31 bu. per acre	71 bu. per acre	40 bu.

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