

Q. Kings are better than Spies?

A. Yes, Kings are more popular.

Q. On account of their appearance?

A. Yes, largely on account of their nicer colour.

Q. What varieties have you that don't scab?

A. The only two varieties I know of are the Blenheim and the Mann, but scab is not a serious proposition if you spray the trees.

Mr. MACOUN (Dominion Horticulturist).—This year a large number of the apples were scabby?

A. Well, in the case of farmers who did not spray their trees a good number were scabby. As soon as a farmer catches on to the value of spraying he will get better results.

*By the Chairman:*

Q. What experience have you had with the Mann apple? Are they profitable?

A. I have none in my orchard at all, but the Mann variety bears young and is quite profitable.

Mr. BURRELL.—It is a good apple to pack and ship.

The CHAIRMAN.—In Ontario they are poor.

*By Mr. Foster (Kings, N.S.):*

Q. What varieties do you ship to the United States market?

A. Gravensteins are the only ones that go there.

Q. What grade of Gravensteins?

A. No. 1's. We shipped a carload there this year.

Q. Why not more?

A. They grow apples over there.

*By the Chairman:*

Q. Have you ever sent many apples to the United States?

A. Hardly any. Gravensteins are practically the only ones shipped over there. They are a good eating apple and quite popular.

Q. Do you never send any Spies?

A. No, nor Baldwins.

*By Mr. Elliot:*

Q. Would it be possible for your company to co-operate with a man in Europe so as to sell your apples at auction, thereby doing away with the middleman, and bringing you a better price for your apples?

A. The arrangement we have made is that we engage an auctioneer to sell on the same terms as a commission agent. A commission agent will get consignments from you and then turn the consignment over to an auctioneer to sell: and the auctioneer charges 5 per cent, but he rebates back to the commission man 3 per cent of that; he practically does the work for 2 per cent. By our arrangement we get the 3 per cent instead of the commission man, that is, we are our own auctioneer.

*By Hon. Mr. Burrell:*

Q. Is the bulk of your stock sold in Liverpool or London?

A. London is our best market for Nova Scotia apples.

*By Mr. Foster (Kings, N.S.):*

Mr. Johnson gave evidence before this Committee the other day with regard to apples consigned to the Old Country, and I rather gathered from his evidence that the fruit shipped from Ontario to the Old Country did not arrive in good condition?

The CHAIRMAN.—That is from Western Ontario.