

For an industrial comparison and analysis, it is appropriate to limit considerations of the employment effect of exports to direct jobs. For a regional analysis, the total employment effect is more appropriate. If government resources are used to encourage exports to a specific region, the total employment effect is one measure as to whether those resources are appropriately applied. Tables 7.6 and 7.7 are reproduced using total employment data in Tables 7.8 and 7.9.

Table 7.8
Total Jobs/\$10 million of Total GDP Ratio (not in derived tables)

Export Destination	Total Jobs/\$10 million of Total GDP
Residual	195.7
APEC (less U.S.)	179.5
EU	162.9
U.S.	162.0

Table 7.9
Wages, Salaries and Supplementary Labour Income/Total Jobs Ratio (table 3.8, model output)

Export Destination	Wages, Salaries & SLI/Total Jobs
U.S.	\$35,788
EU	\$35,374
APEC (less U.S.)	\$30,208
Residual	\$27,486