

B. COMPANIES WITH BRANCH SALES OFFICES

Air Canada	Maintains a small office mainly to handle air cargo.
Canadian Airlines International	Office focusing on passenger sales managed by a local agency, Columbia Philippines.
Kidd Enterprises	Resident Canadian controls this firm which represents a number of Canadian companies in the agricultural sector.
SNC Lavalin International Inc.	Lavalin maintains a branch office to promote engineering services and manage ongoing projects in the Philippines.
Philcan Enterprises Inc.	Firm is partly owned by a resident Canadian who acts as a marketing representative for a number of Canadian companies pursuing projects in the Philippines and with the ADB.
SR Telecom	SR recently established an office to market rural telephone equipment; completed a CIDA-funded project to provide telecommunications links to 17 towns in Bantangas Province (south of Manila); and completed a project to provide telephone services to resort hotels near Cebu.