

Dairy Products--

ADOHR FARMS

Division of the Southland Corp,
4002 West Westminster Avenue,
Santa Ana, CA 92703
Bob Larson, Plant Manager.

(213)625-2581

Adohr Farms is a full line dairy products company and employs 420 people. Mr Larson advised that the company operates a variety of packaging lines. Their plant includes: Ex-Cell-O carton forming and filling equipment, Cherry Burrell carton forming and filling equipment, Cernac glass and plastic filling equipment, and Federal plastic filling equipment. Adohr are planning to expand into aseptic brick-pack filling in the near future. Adohr generally purchase their new equipment on a "Lease back" basis; they have not bought any Canadian machinery to date and are heavily influenced by "Brand Names". Adohr would be interested in seeing what Canada has to offer specifically carton fillers and processing equipment. The company does not see any major changes in consumer buying habits in the near future but will be moving a larger proportion of its production into plastic.

KNUDSEN CORPORATION

P.O.Box 335, Terminal Annex,
Los Angeles, CA 90051
Mr Jack Senter, Purchasing.

(213)744-7000

The Knudsen Corporation is one of California's top one hundred industrial corporations. Knudsen produces milk, cream, buttermilk, cottage cheese, citrus juices, cream cheese, butter, ice cream, yoghurt, puddings, deli specialty items, sour cream and frozen novelties. Knudsen employs 2100 people at its seven plants in California. One plant is located in Nevada. Mr Senter is located in the corporation's main Los Angeles plant, where the company concentrates on yoghurt and cheese production. In that plant the company uses imported Gasti yoghurt and cheese filling and capping equipment and Cherry Burrell machines for milk filling and casing. Knudsen are constantly evaluating new production equipment available on the market. Generally the corporation goes for state of the art plant. Cherry Burrell dairy plant is produced locally in Fresno California; the company seems to have achieved a virtual monopoly on milk handling equipment in the West. Mr Senter is interested in looking at any new equipment for cheese and yoghurt filling, cartoning or conveying. We would suggest that Canadian companies also tackle Knudsen's head office purchasing division.

JOHNSTON FOODS COMPANY

P.O.Box 3096,
Glendale, CA 91201
Mr Ed Steward, Plant Manager.

(213)245-3778