

**Taylor Univision Industries Ltd.**

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**Export Contact:**

Mr. Stan Larson, President

Taylor Univision is a 20 year old company that manufactures commercial transportation equipment and bulk storage facilities for the agricultural market.

Transportation products include flat deck, drop deck and grain trailer models. Bulk storage products include a round, all steel, welded hopper bin line and an all steel, welded, rectangular bin line. Both of the latter are used for seed, feed and fertilizer storage, and processing.

The company has built a solid reputation in Western Canada as a manufacturer of advanced design, high quality products. Marketing activities have primarily been focused on Western Canada but have recently been expanded to include the United States and Eastern Canada.

Because of the freight factor in marketing very bulky products to export markets, Taylor Univision seeks, when practical, to license the manufacture of its products to a local company which can do it more cost effectively.

Taylor Univision has accessed export markets in two ways: first, through exclusive territorial distributors and second, through OEM (original equipment manufacturer) private label arrangements.

**Products Available for Export**

Grain Storage Equipment