

- extend the principle of cost recovery as found under the Program for Export Market Development (PEMD) to all trade fairs and missions activity, however funded. When instituted, this is expected to generate \$6 million in additional revenue, part of which, if Treasury Board approves, will be re-directed to the trade program
- investigate further the market for applying cost recovery for access by business and others to the WINEXPORT data system

c) For administrative simplification:

- establish an ADM-level Technology Board to develop and establish broad policy, make strategic technological choices, identify and prioritize requirements, resolve conflicts and set standards
- overhaul the appraisal process with simplified forms to be implemented by mid-1991
- create a system of generic job descriptions for application to as many positions as possible during 1991
- negotiate simplification of the Foreign Service Directives, including possible use of non-accountable allowances
- provide increased continuity, better use of expertise and improved effectiveness by lengthening assignments both in Ottawa and abroad in due consultation with appropriate staff associations

Several other steps will be taken and announced as the ideas of managers and recommendations of the Price Waterhouse Report are reviewed in detail.

d) For more flexible, leaner operations abroad:

- before the end of 1990, review program resources at all missions on the basis of global priorities with a view to making any necessary adjustments as part of the annual allocation process for FY 1991/92
- in establishing new missions abroad, or adjusting current establishments, move towards more regional coverage, single or dual-program missions, satellite offices and use of honorary consuls in preference to larger, full-service missions
- make greater use of business associations and bilateral business groups to handle trade development and provide business services abroad