REPORT 4 89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

007-POWER & ENERGY EQUIP. & SERV. ARAB REPUBLIC OF EGYPT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

SUPPORT OF AECL FOR CANDU SALE.

ANALYSE 5-YEAR PLAN AND IFI PIPELINE TO SELECT BEST CANDIDATE PROJECTS FOR CANADIAN SALES EXPORTS.

COMPLETE SIGNATURE AND FINANCING AGREEMENT FOR \$24 MILLION CONTRACT IN FORCE. METRO-SEPTIA PROJECT.

SHORTLIST OF 5 PROJECTS FOR CANADIAN SUPPLIERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

(B) FINALIZE METRO SEPTIA PROJECT

QUARTER: 1 (A) FINALIZE DAMANHOUR AGREEMENT

QUARTER: 2 Complete Metro-Septia contract and issuance of all Damanhour loan documents.

2. Monitor ESNA Dam project to see if SNC has

chance to renew negotiations.

QUARTER: 3 ----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

LOAN SIGNED. PEOPLE'S ASSEMBLY APPROVAL 21 JUNE DECREE ISSUED. GUARANTEE. EDC RE-SUBMITTED COMPETITIVE FINANCE OFFER. FAVOURABLE DECISION AWAITED.

Supported Cda Wire Cable final negs for signing of contract - intervened to obt. loan agreement & legal opinions for Damanhour in order Babcock & Wilcocks could get EDC finan. - confirmed SNC has no chance as Italians contracted ESNA projec