REPORT 4 88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 56

POST : 348-KUWAIT

014-EDUCATION, MEDICAL, HEALTH PROD

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

VISIT OF MINISTER OF EDUCATION OF ONTARIO.

VISITS TO KEY PURCHASING PERSONNEL IN HOSPITALS, CLINICS MINISTRY TO PROMOTE CANADIAN MEDICAL & HEALTH CARE PRODUCTS.

CATALOGUE SHOW AT UNIVERSITY OF KUWAIT MEDICAL SCHOOL TO PROMOTE CANADIAN PRODUCTS.

TARGET AND MEET KEY EDUCATION DECISION-MAKERS.

ANTICIPATED RESULTS:

HIGHER PROFILE FOR CANADA.

ESTABLISH REQUIREMENTS AND INCREASE AWARENESS OF CANADIAN EXPERTISE.

INCREASE AWARENESS AND DEMAND FOR CANADIAN PRODUCTS NOW FINDING INCREASED FAVOUR WITH KUWAIT AUTHORITIES.

ENCOURAGE VISITS TO CANADIAN EDUCATION/ GOVERNMENT INSTITUTIONS TO INCREASE KNOW-LEDGE OF CANADIAN PRODUCTS AND SERVICES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 MET WITH INDERSECRETARY OF HEALTH, KUWAIT.

GUARTER: 2 UNDERSECRETARY OF HEALTH AND ASSISTANT UNDER-SECRETARY OF PLANNING TO VISIT CANADA, NOVEMBER.

QUARTER: 3 ----

QUARTER: 4 ----

GUARTERLY RESULTS REPORTED:

UNDERSECRETARY OF HEALTH TO VISIT CANADA IN OCT-OBER TO SEE CAPABILITIES, SERVICES ETC AND MEET GOVERNMENT OFFICIALS.

INVITATION TO VISIT CANADA GIVEN AND ACCEPTED.