22/01/88

DEPARTMENT OF EXTERNAL AFFAIRS

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: UNITED STATES

Mission: 601 BOSTON

Market: 577 UNITED STATES OF AMERICA

Sector: 015 CONSTRUCTION INDUSTRY

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Next Year Sector/sub-sector (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$ 7795.00M Canadian Exports \$ 130.00M Canadian Share 1.60% of Import Market	\$ 7446.00M \$ 113.80M 1.50%	\$ 7112.00M \$ 97.40M 1.30%	\$ 6790.00M \$ 68.50M 1.00%
Major Competing Countries	м - С	Market	Share
i) 577 UNITED STATES OF AMERICA	•		076 % 001 %

11) 265 JAPAN iii) 507 SWEDEN

Cumulative 3 year export potential for CDN products in this Sector/Subsector:

Current status of Canadian exports: Well established and growing

001 %

100 \$M AND UP

Products/services for which there are	Curt	ent Total Imports
good market prospects	In	Canadian \$
i) PRE-BUILT HOUSING	\$	80.00 M
ii) WINDOWS AND DOORS	. · · · \$ ·	30.00 M
iii) CABINETRY	\$	20.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: THIRD HARBOUR TUNNEL Approximate Value: \$ 1500 M Financing Source: For further info. please contact: W.J. SANFORD
- ii) Project Name: DEPRESS CENTRAL ARTERY PROJECT Approximate Value: \$ 1800 M Financing Source: For further info. please contact: W. J. SANFORD