

**PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN**

**BUSINESS ACTIVITY**

During the July-September 1988 period fourteen posts reported the following business activity:

1. 49 EXPORT SALES WORTH \$30 MILLION
2. 30 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 5 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$8 MILLION
4. 0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA
5. 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$12.1 MILLION
6. 4 TECHNOLOGY TRANSFERS WORTH \$2.8 MILLION

**HIGHLIGHTS:**

- o \$7 million Canadian investment in territory (Bridgetown)
- o \$1.2 million sale of non-destructive testing equipment (Mexico)
- o \$3 million mining joint venture (San Jose)
- o \$2.5 million sale of management consulting services (Sao Paulo)
- o \$3.2 million sale of dairy cattle (Caracas)
- o \$5 million Canadian mineral investment (Santiago)

**KEY STATISTICS:** for the fourteen posts reporting workload information

**Missions Reporting To**

		LCT	LST
No. Trade Enquiries	Cdn	1375	2939
	Local	1147	2178
No. Investment Enquiries	Cdn	28	25
	Local	44	29
No. Business Visitors	Cdn	163	384
	Local	440	622