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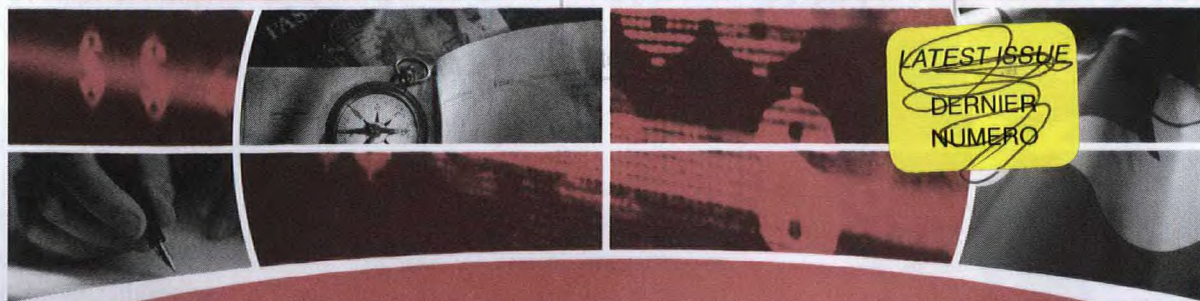
Department of Foreign Affairs  
and International Trade

Ministère des Affaires étrangères  
et du Commerce international

DEC 11 2002

Canada

# CanadaExpo



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## EDC and Canadian Consulate team up Opportunities abound in Monterrey

**M**exico is a key market for Canadian exporters and **Export Development Canada** (EDC). After establishing a permanent presence in Mexico City in April 2000, EDC has now expanded its operations with a new on-the-ground representation in Monterrey. Clearly, there are significant opportunities for Canadian exporters in this commercial and industrial city in Northern Mexico.

EDC and the Canadian Consulate in Monterrey are already building the  
*continued on page 2 — Monterrey*



At the Canadian Consulate in Monterrey (from left to right, standing): Alejandro Martinez, Commercial Assistant; Marvin Hough, EDC Regional Director for Mexico and Central America; Noe Elizondo, EDC Regional Manager in Monterrey; Robert Langlois, Canada's Consul and Trade Commissioner in Monterrey; and A. Ian Gillespie, EDC President and CEO. Seated: Alicia Velazquez, Consular Assistant; Carolina Fernandez, EDC Assistant Regional Manager; David A. Valle, Commercial Officer; and Veronica Fernandez, Commercial Officer

## Market edge through innovation

# Canada makes a splash at European Research 2002

From November 11 to 13, 2002, Brussels hosted Europe's largest ever conference on European Union (EU) research—and Canada made a splash. Some 8,600 international science and technology (S&T) participants attended the **European Research 2002 Conference** and

launch of the EU's Framework Program 6 (FP6), which will shape European R&D over the next four years with a budget of 17.5 billion Euros.

### Canada shines

Canada's significant presence at the launch included a DFAIT-led delegation  
*continued on page 7 — European*

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**Season's Greetings!**  
Next issue will be January 15, 2003

