

A PINK NOTICE

A pink notice attached to this page shows that your renewal is due. We hope you have enjoyed The Guide and that you will send us \$1.50 for your renewal at once, using the blank coupon and the addressed envelope which will also be enclosed.

THE GRAIN GROWERS' GUIDE
"Equal Rights to All and Special Privileges to None"
A Weekly Journal for Progressive Farmers

Published under the auspices and employed as the official organ of the Manitoba Grain Growers' Association, the Saskatchewan Grain Growers' Association and the United Farmers of Alberta



The Guide is the only paper in Canada that is absolutely owned and controlled by the organized farmers—entirely independent, and not one dollar of political, capitalistic or special interest money is invested in it.

GEORGE F. CHIPMAN, Editor and Manager
Associate Editors: Ernest J. Trott and E. A. Weir
Home Editor: Francis Marion Beynon

Authorized by the Postmaster-General, Ottawa, Can., for transmission as second class mail matter
VOL. X. February 21 No. 11

SUBSCRIPTIONS AND ADVERTISING

Published every Wednesday. Subscriptions in the British Empire \$1.50 per year, except Winnipeg City, which is \$2.00 per year. Foreign and United States subscriptions \$2.00 per year. Single copies 5 cents.

Advertising Rates
Commercial Display—20 cents per agate line.
Livestock Display—16 cents per agate line.
Classified—5 cents per word per issue.

No discounts for time or space on any class of advertising. All changes of copy and new matter must reach us seven days in advance of date of publication to ensure insertion. Reading matter advertisements are marked "Advertisement." No advertisement for patent medicines, liquor, mining stock, or extravagantly worded real estate will be accepted. We believe, thru careful enquiry, that every advertisement in The Guide is signed by trustworthy persons. We will take it as a favor if any of our readers will advise us promptly should they have any reason to doubt the reliability of any person or firm who advertises in The Guide.

SLANDERING ABRAHAM LINCOLN

Old superstitions die hard. A local contemporary reprints the alleged saying of President Lincoln:—

"I am not a political economist, but this I do know—that if I buy a coat abroad I get the coat and a foreigner gets the money; but if I buy the coat in the United States we get the goods and the money too."

During the last session of parliament the member for Calgary, R. B. Bennett, was also guilty of using the venerable argument. But Mr. Bennett modified it somewhat. He said: "Mr. Lincoln stated, 'I do not know much about the tariff, but I know this much—when buying goods abroad we get the goods and the foreigner gets the money; when we buy goods made at home we get both the goods and the money.'" There is a difference in the quotations, but that is to be expected because there have been countless reckless changes in the wording of the alleged saying since its discovery.

The expression as credited to Lincoln is a forgery. It first appeared in the official organ of the protectionists in the United States, the American Economist, in April, 1894. The Economist gave as its authority for the saying the Howard Independent's report of Lincoln's speech on the tariff. In this first version the sentiment was framed in this wise: "Lincoln's first speech on the tariff was short and to the point. He said he did not pretend to be learned in political economy, but he thought he knew enough to know that when an American paid twenty dollars for steel to an English manufacturer, Americans had the steel and the English had the twenty dollars. But when he paid twenty dollars for the steel to an American manufacturer Americans had the steel and the twenty dollars." Since the appearance of the excerpt in the Economist there have been various changes in the wording to suit conditions. At one time instead of steel it was "a cloak for my wife"; at another time it was "a pair of boots made from American materials with home labor and home capital." The formula used by Mr. Bennett was that employed during the last presidential campaign in the United States.

Then some inquisitive individual asked the date of the alleged speech of Lincoln and was told by the protectionists that the speech was made September 8, 1861. The life story of Lincoln was looked up and it was shown that he had made no speech of any kind on that date. Then the remarkable fact was elicited that no such journal as the Howard Independent had ever existed. A complete exposure of the forgery followed. Professor Taussig, the foremost American authority on the tariff, in an interesting article in the Quarterly Journal of Economics in August, 1915, demonstrated the fraud in its historical and other aspects. He concludes: "So crude is the reasoning (if such it can be called), so vulgarly fallacious the antithesis that we must hope that it will cease to be invested with the sanction of a venerated name." That a thinker of Lincoln's mentality did not realize that imports and exports pay for each other and that money is not used in international trading except as a medium of exchange is indeed a reflection on the memory of the great statesman.

But there is a well authenticated saying of Lincoln's that will bear repeating in relation to the tariff. It is this one: "You can't fool all the people all the time."—Ottawa Citizen.

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE

YOU USE THE GIBRALTAR SIXTY DAYS FREE BEFORE YOU PAY US

We ship you the Gibraltar First without one cent. of payment. You use it 60 days free on your farm so as to be absolutely sure that you are perfectly satisfied with it, to know exactly what you are paying for, and if at the end of that time you are not fully convinced that you are getting the very best engine proposition possible ship the engine back to us at our expense, and we will refund every penny of freight charges or money you have sent us on same.

By the Hawkey method there is no more necessity for you buying a gasoline engine without knowing exactly what you are paying for than there is for your purchasing a horse "sight unseen." (We are not afraid to let you have the Gibraltar Engine on trial for two months, because we ourselves know this engine and know what it will do and its great value, and we want you to know also.)

This is the reason of this liberal free trial offer, as we want you to know as much about the Gibraltar as we do before you buy, and you can become thoroughly acquainted with it, so that you can compare it with any other engine offered you. We want you to test it by any method you ever heard of. Use it in any manner that you see fit. You certainly will know more about the Gibraltar at the end of sixty days than we could possibly tell you in this book.

Advertisement for the Gibraltar engine featuring a central image of the engine and several callout boxes with descriptive text. The price is listed as \$39.00.

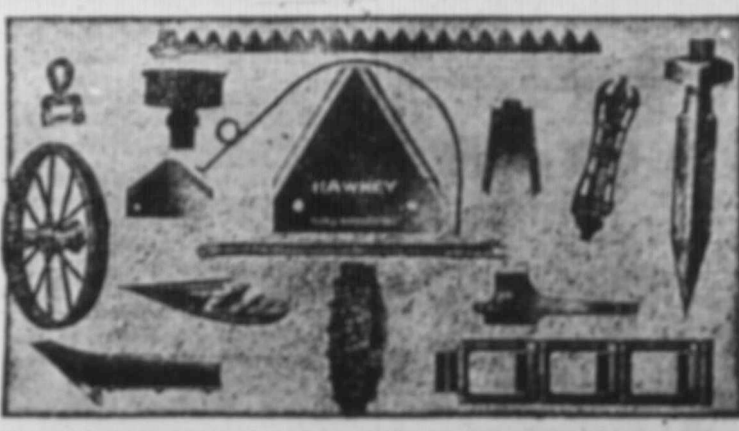
READ THE DETAILS OF OUR REMARKABLE OFFER
There won't be any agent or salesman around to fix and adjust. You can prove to yourself whether you can run it and take care of it. The Gibraltar must sell itself to you by merit alone. Just send us the price of the engine you want and we will immediately ship it to you. Compare its good points with those of any other engine of equal horse power (regardless of price). Read our guarantee over again. Run your farm implements or pump your water. If you find that the Gibraltar is the engine you want to buy just let us know and we'll consider the bargain closed. If, on the other hand, you are not absolutely satisfied—box up the engine and send it back to us. We will refund every penny you have paid, and any freight charges you have expended, or if you have deposited the money in the bank it will be given back to you.

Read The Greatest Guarantee Ever Placed On Any Gasoline Engine!

You will agree that an expected term of years is set in our guarantee. Any part that becomes broken through imperfection in the engine will be replaced any time during the life of the engine. You see, Mr. Buyer it is plainly up to you to say what the life of your engine should be.

HERE IS A GUARANTEE THAT IS A GUARANTEE
We positively guarantee the Gibraltar Engine to run as well, to last as long, to give as great satisfaction, as any other engine of same size, regardless of price. We guarantee that it will develop 12 hp. more than its rated horsepower without overheating or causing any undue strain, and that no part will be damaged by such over load. We guarantee it against defective material or imperfect workmanship. We will replace any metallic part that breaks on account of such defects, at any time during the life of the engine. We further guarantee it to have an inside vibration at any angle cylinder horizontal engine, and less vibration than most engines of any make.

Advertisement for H.R. Hawkey & Co. featuring a large banner that says "REMEMBER! IT PAYS TO BUY THE HAWKEY PLOW SHARE" and "HAWKEY RED LABEL". It also includes the slogan "OUR SHARES WEAR & LAST LONGER" and the company name "H.R. HAWKEY & CO. WINNIPEG, MANITOBA".



Write your Name on the Coupon and Mail to us for our New Catalog
H. R. Hawkey & Co.
Winnipeg, Man.
Dear Sirs:—Will you kindly mail me, free of charge, your new Spring Catalog showing a complete line of Farm Supplies.
Name
Address
Prov. G.O.
H. R. HAWKEY & CO.
WINNIPEG, MAN.