night was cool.

a tremor in her voice, "but I could

not help overhearing what you said

about me this afternoon, and I want to thank you for it. You see, I am

so 'horrid homely,' as Mrs. Carter

said, and I have always felt it, especi-

ally when people will compare me

with Edith and Laura, and speak of

their beauty. Don't think that I am

envious. I am proud of them that

they are so pretty, but I cannot help

being sensitive about my ugliness. I

used to get angry and fret because

my hair wouldn't curl, and because

my mouth was so large and my nose

such an ugly shape, until I guess !I

was getting as ugly inside as I was

out," she smiled sadly. "One day an

old woman came to the house selling

laces, and when she went out of the

gate she fell. I ran down and helped

her up, and straightened the things

in her basket for her. She laid her

"'God bless you, young leedy;

youse not got the beauty that's skin

deep. No. youse not got sk'n beauty:

youse got the heart beauty; that's

inside. Youse got a kind word for an

"Well, that 'heart beauty' was a

new idea to me, and I thought over

it a great deal; and I made up my

mind that I would try to have that,

if I could not have the 'skin beauty,'

and if I was kind to everybody they

wouldn't think of my ugly face. What

you said this afternoon-well, it made

me feel that I was gaining a little, at

least. It was the first time I ever

heard any one say that I was any-

thing but horrid ugly." She laughed,

Money

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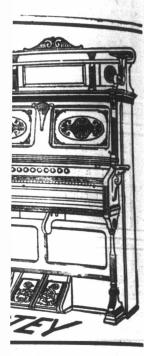
there (see figures below.)

SAVINGS

old woman. God bless you, child.'

hand on my shoulder and said:

House.



couplers, vox humana, gan. ions.

. 5 feet II inches. .. I foot 10 inches. .... 4 feet 7 inches. ..... 490 pounds

> Bass. Diapason Bassoon Viola Dulcet Bass Coupler

ON C. (See illustration). 593

mana

rly attractive, in either fancy American walnut, and out. A very handfinished and perfect in x octaves, 13 stops, 2 vox humana.

.... 5 feet 10 inches. .... I foot II inches. ..... 5 feet I inch. ations.

Bass. Diapason Dulcet Viola Dolce Coupler Diapason Forte

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and upwards.)

Paid-up Capital, \$ 2,900,000 Reserve Fund, 3,000,000 Total Assets, 24,000 0 00

Head Office, - Toronto.

CANADA.

but there were tears in the gray eyes usual, for a little chat before retiring, that looked into mine. but she was unusually quiet as she sat on the stool at my feet and gazed at the fire in the grate, for the

"Heart beauty. I shall try to have it if I can," she said half aloud; then gazed fixedly again at the fire. "I don't know what you will think of me," she said at last, and there was

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Subscribed Capital - \$2,500,000 03 Paid-up Capital, - - 1,250,000 00 Reserve Fund - - 625,000,00 Total Assets - - - 6,579,324 00

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swell. Special price ...... \$48.50 MASON & HAMLIN ORGAN, high back, 5 octaves, 4 sets reeds, to stops, octave couplers, treble and bass, grand organ and knee swell. Our special price.... \$50 00

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grand organ and knee swell. Our special price .... \$55 00 DOHERTY ORGAN, high back, 5 octaves, 5 sets reeds, 12 stops, treble and bass couplers, grand organ and knee swell. Our special price ..... \$57 50

THOMAS ORGAN, 5 octaves, 11 stops, 4 sets reeds. Walnut case richly carved and ornamented, figured panels, handsome shaped bevelled mirror, swinging fall board. Mouse-proof pedals and nickelled frames. Hinged music desk and music cabinet. In use only one month. Manufacturer's price \$105. Our price.. \$67 00

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THOMAS ORGAN, walnut finish. Handsome piano case, 6 octaves, 4 sets reeds. Automatic swinging fallboard and music rest. Nickelled pedal frames. Manufacturer's price \$135. Our special .....

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