

### 3.3 INFOEXPORT: SPECIFIC COMPONENTS

#### 1. Content

- All participants expressed a need for information, and saw content as the most important element of the InfoExport site.
- In both groups, content was identified as the site's principal strength and principal weakness.
- Participants felt the content had 4 main strengths:
  - 1) useful for new markets or new exporters
  - 2) clear, well-written, easy to read, and easy to understand
  - 3) credible
    - The name of DFAIT was generally thought to add credibility to the information on the site.
  - 4) not superfluous -- participants agreed there was no extraneous information on the site.
- On a less positive note, participants indicated the content had 4 main weaknesses:
  - 1) ineffective in communicating the purpose of the site, which virtually no exporter in this study seemed to understand.
  - 2) too general, non-specific and lacking detail.
    - Participants in both groups found a lot of general information and contacts on the site, but wanted more specific information.
    - For many, the site had an insufficient level of detail.
  - 3) inaccurate, for some, who found mistakes.
    - Participants generally assumed information provided on the website was correct. However, if they found an error their perceptions of the whole site shifted to a negative tone.