

EXECUTIVE SUMMARY

INTRODUCTION

The current survey is part of a larger work programme being implemented by the Canadian Embassy in Santiago, Chile. This programme intends to explore the various possibilities opening up for the Canadian business community in Chile. Several studies have already been conducted in this regard. Sectors such as Forestry, Energy, Mining, Telecommunications, Software, Fisheries and the Environment have been the subject of specific research. All of them have explored the potential for Canadian firms and individuals in the Chilean market.

The current study examines the potential for Canadian services and service suppliers in the Chilean market for various activities. It provides general information on the Chilean economy as well as on its service sector, including the most pertinent norms affecting the supply of services by foreign providers. It also provides more detailed information on specific services. Sectoral profiles are included for financial services such as banking, life insurance and private pension funds; construction, consulting and engineering services in the context of infrastructure development and health services. All of these are areas where Canadian expertise and know-how could profit from a growing, fairly deregulated and open economy such as Chile's.