

SKETCH OF HEAD OF C. N. RAILWAYS

D. B. Hanna's Rise in the Railway World — Made His Start in Scotland.

D. B. Hanna, chairman of the C. N. R. Board, was born on Dec. 20, 1853, at Thornliebank, near Glasgow, Scotland.

and entered railway service with the Glasgow and Kilmarnock railway in 1874. In 1878 he transferred to the Caledonian railway and was cashier for that road in Stoborough terminal, Glasgow, from its opening to the date he left to board ship for Canada in 1882. At this time the Grand Trunk railway made it a practice to bring out to this country young men of railway experience and Mr. Hanna was one of those who took advantage of this opportunity. On arriving in Canada, therefore, Mr. Hanna entered the service of the G. T. R., being employed in the auditing department in Montreal. Two years later he made his third change going to the similar department of the New York and West Shore & Buffalo railway, with headquarters in New York city, remaining there two years, 1884-1886. The fourth move was from New York to Portage la Prairie, where in 1886 he became chief accountant of the Manitoba & Northwestern railway, a subsidiary of that Manitoba centre. In 1892 he became treasurer and, in the year following, land commissioner as well.

Three years later, Mr. Hanna and Mann commenced the construction, Gladstone to Dauphin, of the first 100 mile stretch of the Canadian Northern railway system. It was not so known at that time, but bore the appellation of the Lake Manitoba Railway & Canal Company. The two railway builders were seeking a manager to operate the road, and the choice devolved upon D. B. Hanna. He entered the service of the Canadian Northern a few days before Christmas of 1896 as superintendent. By practically living on the line, he stirred the territory into productivity and by making every nickel do all that even a Scotsman could expect a nickel to do, the road was made to pay its charges the first year and furnish a tidy surplus. And when the members of the Manitoba legislature which had guaranteed the bonds of the enterprise journeyed up to Dauphin in 1897 they expressed themselves as positively amazed at the evidence of prosperity in the territory along the line. This success came at a time when the original 100-mile stretch from Gladstone to Dauphin, when the general offices of the Canadian Northern were established in Toronto in 1892 Mr. Hanna came east to take up enlarged responsibilities as third vice-president, with supervision of all departments of the road. He held the reins of the great operating, financial, and traffic departments and continued to give, by dint of long hours, the same kind of close scrutiny to the problems of the road as in its early days, only he perspective was for 10,000 miles, with terminal at Atlantic and Pacific tide water, instead of the 100 miles "section" between Gladstone and Dauphin in central Manitoba.

Mr. Hanna became, in 1903, president of the Canadian Northern Quebec railway, and in 1907 president of the Quebec & Lake St. John railway. He became president of the Niagara, St. Catharines & Toronto Railway Company, and also of the Duluth, Winnipeg & Pacific Company—a system subsidiary which gives access from the north to Port Frances, Ont., to Duluth. When in 1918 the stock holdings of the owners of the Canadian Northern were bought on behalf of the Canadian people by the government at Ottawa, and the 10,000 miles of line it involved were embraced in a national system, it was Mr. Hanna who was called as president to build up the organization needed to handle a people's railway system 14,000 miles in extent.

Mr. Hanna has won through to success because he possesses the inherent ability to rise to the needs of trying situations, and because he has the driving force to carry him through most arduous work. His manner of speech is decidedly direct, but the tact to deal with questions diplomatically is forthcoming when required. The fundamental principle he works upon is to do the best he can, with the resources at his disposal. And of any man—that he personifies "ability constantly applied." Blessed with a sense of humor that is thoroughly reliable, he has been able to have confronted him day in and day out since he first entered the service of the C. N. R. have not been allowed to take the joy out of life. A man of simple tastes and distinctly democratic in his views, he holds the respect, admiration and affection of officers and employees. He has always been easy to approach. Possessed of a wonderful memory he greets old employees by name in a way that makes for the very best feeling. It preserves the human touch. The difficult task of combining the official staff of the Canadian Government and Canadian Northern railways has been accomplished without friction of any kind and the two systems are now working smoothly together as one, which is a tribute to the tact and judgment of the presiding officers.

Mr. Hanna is a governor at St. Andrew's College, and is a staunch Presbyterian.

"I call this my last check suit."
"How's that?"
"I had to overdraw my bank account to get it."

MR. GAGNE URGES NATIONAL UNITY

"Why Should We Quarrel Instead of Uniting," He Asks — Highly Interesting Address to Canadian Club.

"We have in Canada the finest human assets in existence to found a mighty nation; then why in the name of our great country should we quarrel instead of uniting?" This was one of the numerous emphatic declarations made last evening before the Canadian Club at Bond's by Horace A. Gagne, K.C., B.A., B.C.L., of Montreal, a leading member of the Quebec bar and widely known as the brilliant French-Canadian apostle of national unity. Mr. Gagne is one of the most gifted speakers who have ever appeared at a Canadian club luncheon here.

A. M. Belding, the president, presided, and among those present were: Mayor Schofield, L. P. D. Tilley, M.P.P., Warden Bullock, Sheriff A. A. Wilson and J. King Kelly, county secretary, so that the province, county and city were represented. Before introducing the guest of the evening, President Belding informed the members that Dr. P. E. Doolittle, of Toronto, well known authority on good roads, would address the club at its next meeting. The members of the New Brunswick Automobile Association, he said, had been invited to join the club for the occasion.

Mr. Belding mentioned that the present was Mr. Gagne's first visit to St. John and that at a recent address in Hamilton several hundred were present. He was glad to welcome Mr. Gagne, who in 1917 had been elected president of the Canadian Unity League.

Mr. Gagne, in rising to speak on the subject "Fundamentals of Canadian Building Up," with Side Views of Quebec and the Eastern Provinces' Aspect of the Question," took occasion to warmly thank Mayor Schofield, whom he had met in Montreal previously, for his entertainment and reception in St. John.

World Debt Enormous.

The world has lost its equilibrium, said Mr. Gagne. Peace is scarce and it is the first asset; then comes clothing and then shelter. After five years of destruction the reserve of the world is exhausted. For reconstruction go quickly to the essentials: produce food and clothing; work work; do away with luxuries. The world debt has increased in five years from \$40,000,000,000 to \$265,000,000,000. There is more demand than there is supply. In 1913, \$1 in gold was worth 70 cents in paper money; in 1918 \$1 in gold was worth 18 cents in paper money, and in 1920 a gold dollar is worth only 12 cents in paper. These figures are proved by experts of the National City Bank of New York. We shall have reached what we know to be prosperous years under normal conditions when the world has been filled, but not by shorter hours and more pay or by the wealthy wearing overalls. There is a scarcity of clothing and coal and less produced than ever. There is a great shortage of essentials, but millions of dollars are spent on expensive motor cars, theatres and furs in summer. In Canada there is no reconstruction problem as there has been no destruction. There is an adjustment problem. We have merely scratched the surface of our immense resources from the Atlantic to the Pacific.

We hear of Bolshevism, high cost of living and democracy. It was for democracy our boys were sent to die and died, and have those who survived on their arrival back found more democracy than before? Exclusive control of the government by the uneducated classes means the expulsion of capital. This is Bolshevism. Democracy is government, as Lincoln expressed it, of the people, by the people and for the people. It is the participation of every element and the co-operation of every individual in the community that make democracy. Co-operation means the intimate union of capital and labor and the community of human beings for the uplifting of humanity. Profiteering does certain harm. Profiteering is one of the causes of unrest. Looting during a large conflagration is almost inevitable. We have large supplies of food, yet in certain instances we are paying more than other countries are paying. It is a shame to make people sweat blood to ensure their needs. In Australia there is legislation to curb profiteering, and there sugar sells for nine cents and meats for sixteen. The high cost of living will be reduced through work and through elimination of excessive profits, through thrift and stability of government, with all classes represented, but this can be accomplished by these only in part. It is necessary also to apply Christian principles.

As to Quebec.

A good many things have been said of Quebec and against Quebec. Quebec isn't so bad after all. On the whole it is rather satisfactory, especially in these times. In 1917 we had far too good an opinion of ourselves to believe all that was said about us. (Laughter.) Our people are content, thrifty and prosperous. The province has doubled in agriculture during the past three years, not only in quantity, but in acreage. The farmers' movement is a fizzle in Quebec. Outside of Montreal we have not tolerated international labor organizations and have had no serious strikes. Our birth rate is the highest in Canada and our marriage laws are indisputable. We owe all to the fundamentals of our social, religious and political beliefs. We believe in authority. We believe the foundation of the human race is on the family and we do not regulate the size of our families or interfere with the laws of nature. We believe in the authority of our King, our religious leaders and all other in charge in whatever walk of life they may be, and we will continue to do so as long as we are convinced they do not deceive.

Mr. Gagne said his whole love and affection were for Canada where his people for four centuries lived, died and slept in sacred soil. We have a country which could be compared for its wealth and civilization. We have the wealth of the whole of Europe. It is in the soil. As a people we have in us that which should ensure the maximum of ideals. We spring from the two greatest

BUSY WEEK FOR THE BOY SCOUTS

Competition for Thorne Trophy Being Carried Out

Expect All Troops to Make Good Showing—Two New Wolf Cub Packs Approved — Presentation to H. C. Hoyt, Scoutmaster of Mission Troop.

During the last week the long-awaited Thorne trophy competition, inspection was carried out, and will be completed on Monday evening. This competition is conducted along the lines of general efficiency and includes an examination of Scout drill, band uniforms, as well as an audit of all account books and inspection of records of each troop. Commissioner Ingleton is making an inspection and is pleased to find that practically every troop shows an advance over their standard of last year. He is seeking privacy, faults which can be remedied, but in several troops he has been forced to see scarcely anything but good points. There has been keen competition in the district and it is a matter of conjecture as to who will head the list, which will be announced in a few days.

One of the weaknesses revealed by the inspection so far has been the lack of men to lead. In several instances scoutmasters are carrying on with practically no help. An article in the book, "Aids to Scoutmastership," deals with this lack as follows: "To an outsider, scouting must appear at first to be a very complex matter, and many a man is probably cut off from becoming a scoutmaster because of the enormous number and variety of things that he thinks he would have to know in order to teach his boys. But it need not be so, if the man will only realize the following points: The aim of scouting is quite simple. His work is merely to give to the boy the ambition and desire to learn for himself. That this is done by suggesting to him activities which attract him, and which then teach him by failing to work, till he, by experience, does them aright. Numerous branches and details given in scouting for boys merely suggest activities from which he may select those likely to catch the different kinds of very much on the principle of Dr. Montessori's system. He was recently asked how his system would be applied to the infant stage after six or seven years of age. And she replied, "You in England have the Boy Scouts, and in America the Scouts, and back to the essentials: produce food and clothing; work work; do away with luxuries."

The other day Headquarters was pleased to receive two subscriptions for Canadian Boy which had been secured by two boys of St. John's most recent troop, Douglas avenue. These two boys had secured for themselves \$2.50 and a like sum for the troop funds by their energy.

New Wolf Cub Packs.

Headquarters announces the approval of the registration of the St. Luke's and Coburg street Wolf Cub packs. The 2nd St. John Pack, while the latter will be the third. Other packs are carrying on until their probationary period expires. At least two other packs will be organized in the fall, as the call for them has become very insistent. Scoutmasters are requested to secure the summer address of each Scout so that Headquarters may be able to send out the camp notices promptly. The recent Leader's Conference attained its object if the Woodstock troop may be taken as witness. Scoutmaster H. C. Hoyt writes: "The convention at St. John surely stirred up our troop." With his letter he sent a large order for proficiency badges. Letters have also been received from several of the Woodstock boys, seeking information. A Rover Troop is a possibility in Woodstock before long.

Leaders and Scouts who are interested in the picture taken at the Conference may see proofs of the same at Headquarters during the next few days. The picture taken at the Conference shows a group of boys who wish to secure a copy should get their order in at once to Headquarters. 2nd St. Paul's Troop.

St. Paul's Troop was inspected for the Thorne Trophy Competition last Tuesday at troop headquarters. They were handicapped by the loss of two of their patrol leaders who have left the city, but despite that fact measured up very well. A. C. Skelton and C. Barker were visitors during the evening.

7th Stone Church Troop.

The 7th Troop has been carrying on steadily and quietly under the able leadership of Scoutmaster Stanley Clark. Acting on the recommendation of the court of honor, Mr. Clark recently adopted the patrol system for his troop. He is already satisfied that the change was good one, giving more responsibility to the leaders and an altogether better interpretation of Scouting. Commissioner Ingleton told the troop the story of its first scoutmaster, Mr. Cathels, after serving with the troop for some time Mr. Cathels left to study for the ministry but shortly before completing his course he was broke out and he immediately enlisted. He steadily rose from the rank of private until, when last heard of, he was acting on the staff of his regiment. None of the boys of his time are Scouts now and the boys were delighted to hear that



THE BOY SCOUT.

their troop had had such a man connected with it.

13th Coburg Street Troop.

Coburg Street Troop met Wednesday evening at troop headquarters with a large attendance. Commissioner Ingleton was present and led the boys in some new games and novelty exercises. Rev. Mr. Appleman and L. Narraway were also present. The Wolf Cub Pack also met during the week with their usual enthusiasm. The following boys received their first star: E. Boyne, M. Chittick, W. O'Brien, G. Lawson, W. Campbell, C. Keys, C. Leonard, L. Peck. On Sunday both Scouts and Cubs will attend church as a unit in the evening.

8th Mission Church Troop.

Mission Troop met Tuesday evening to be inspected for the Thorne trophy. It was the final meeting of the troop for the year and had a perfect attendance for the occasion. After the inspection, during which the boys made a most splendid impression on the numerous visitors, the troop was drawn up in horseshoe formation while Rev. W. Young presented a handsome travelling bag to H. C. Hoyt, the scoutmaster, who is leaving the troop to take up residence in Fair Vale. Mr. Young called upon a few of the gentlemen present to speak and all praised Mr. Hoyt's work with the troop and deplored his leaving. Mr. Hoyt was heartily assured that his troop would carry on and always welcome him at any time he could come back for a visit. Troop Leader Clarence Hoyt was presented a sportsman's kit as a prize for securing the highest number of points in a troop competition during the year.

5th St. Jude's Troop.

On Thursday evening the 5th Troop enjoyed a hike to Seaside Park, after which they returned to headquarters, where they were inspected by Commissioner Ingleton. The commissioner was delighted to find that the Scouts answered any question he put to them concerning the scout law and scouting principles. Later he presented a number of badges before the troop dispersed. During the evening the patrols held their usual patrol meeting at which they discussed plans for the future and settled the patrol business.

17th Trinity Troop.

The 17th Troop was the first to be inspected for the trophy and made a most creditable showing. Every Scout was in full uniform with boots and faces shining, and they went through the usual drill in excellent style. After the inspection the troop was drawn up in horseshoe formation when Reginald Whelpley received the prize of efficiency. These enthusiastic eulogies of Dodd's came from Mrs. S. Hachey, well-known and highly respected here.

"I think I inspired my trouble from my parents," Mrs. Hachey continues. "I was troubled with sciatica, I had cramps in my muscles and back and my appetite was very uncertain. I was easily fatigued and sleeplessness helped to make me more wretched. My nerves were also bad."

It will be seen from the above that Mrs. Hachey was in a very badly run-down condition. The benefit she got from the use of Dodd's Kidney Pills is shown by the praise she gives them. Weak, run-down women all over Canada will hear with pleasure the statement Mrs. Hachey makes. Ask your neighbors if Dodd's Kidney Pills is not the remedy they are looking for.

TOUR OF IMPERIAL PRESS CONFERENCE.

The itinerary of the Canadian tour of the Imperial Press Conference, which will be attended by about 150 eminent British newspapermen, has been arranged. They will land at Halifax on July 25 and will travel by special train on the Canadian National Railways, going to Sydney, then to St. John and thence, via the Valley and Transcontinental Railways to Quebec. Therefore, the British journalists will have their first glimpse of Canada through a maritime province gateway. The Canadian Government is making special preparations for their entertainment. In point of wit let the Irish go first and in thrift, solidarity and social graces the Scotch. We have other elements in Canada, but these are the main essentials.

We have in Canada the finest human assets in existence to found a mighty nation; then why in the name of our great country should we quarrel instead of uniting?

Led by L. P. D. Tilley, the club gave three rousing cheers and a tiger for Mr. Gagne.

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ORDERS CANCELLED IN TEXTILE TRADE

Manufacturers Admit Situation Becoming Quite Serious — Public Buying Less and Making Old Things Last.

A Boston report says:

Reports that the textile industry is menaced by a slump in the market and a falling off in demand for woolen and cotton fabrics beyond previous records have been current recently among manufacturers.

One prominent woolen manufacturer said: "We are not so much concerned over the strike situation as we are over the cancellation of orders from clothing manufacturers and jobbers. The situation is more serious, the cancellations for the week ended May 1, representing a week's production at the mills, and they are coming in at a greater rate now than they did after the armistice."

Several explanations were offered as the reason for the slump, although the falling off in the trade is considered unaccountable. It was thought at first that the lateness of spring this year was the cause, but orders for fall deliveries as well as being cancelled.

"For one thing the tightness of money has caused merchants to retrench, and another reason is poor transportation conditions which have caused delays in deliveries," the manufacturer added. "As to old clothes, I wear them, the directors wear them, and it is an economical habit that is above ridicule. The public generally is buying less and making the old things last."

Another manufacturer said that the situation is especially serious for some of the worsted mills, and that it will have a tendency to reduce prices. "Prices of clothing will not go any higher as a result of the cancellation of orders," he said. "The situation is especially serious just now for the manufacturers of fancy and finished worsteds, but is not so bad for the staple mills."

No attempt was made to conceal or minimize the importance of the strike, however, nor to make it appear as though the mills would close. The majority of the manufacturers declare there is no thought of shutting down mills in the near future as a result of the situation.

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The Boy Scout Movement.
(From the Manchester Guardian.)
Boy scouting will not, as a few of its most ardent enthusiasts suggest, solve all our moral and social difficulties. But it is one of the few great original social inventions of our time. It rests on real insight into the mind and soul of boyhood, and the training that it gives is attended by the delight that fuses a new piece of knowledge right into the character and makes it a treasure for life.

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