

Now we come to the report, which you will find on galley 3:

REPORT

OTTAWA, February 8, 1937.

To the CHAIRMAN AND MEMBERS,
The Special Select Committee,
On the Price of Farm Implements,
House of Commons,
Ottawa.

As you are aware the principal Companies in the industry under date of April 15, 1936, were requested to furnish certain information for the purpose of this inquiry and did furnish in the closing days of May certain of that information in order that the inquiry might arrive at a suitable point of conclusion before the then imminent prorogation of the House. Subsequent to prorogation, request for completion of amplified and in some cases modified questionnaire material was addressed to the International Harvester Company of Canada Limited (and to the other Companies concerned): this material has now been furnished by the Harvester Company and at the request of Counsel I submit the following report thereon, together with the financial statements enumerated in the index preceding this report.

As set forth in the Interim Report of Mr. R. T. Graham, K.C., to the House of Commons Committee on Agriculture and Colonization under date of March 27, 1936, the period to be covered by the Inquiry was tentatively stated as from 1913 to 1936 but complete information has been available from most of the Companies in the industry, only for the period of ten years ending in 1935.

In certain cases it has been possible to obtain authentic information as far back as 1921, a period of fifteen years; this applies, however, only to certain information from certain Companies.

For the years prior to 1921 information has been fragmentary and in many cases unreliable.

I suggest to the Committee that in considering information now submitted by me on the operations of the International Harvester Company, in Canada, for years prior to 1926 it be remembered that comparable information from other Companies may not be available for reference purposes. It must be remembered, too, that the last ten years (1926-1935) show the worst picture which it is possible to present in terms of sales volume and that consequently distribution and other expenses and factory overhead will show percentages higher than for any other ten-year period which might be selected between 1920 and 1935 as evidence the following figures of apparent farm purchases in Canada:—

Ten years, 1920 to 1929 inclusive.. . . .	\$547,764,000
“ 1921 to 1930 “	517,138,000
“ 1922 to 1931 “	479,015,000
“ 1923 to 1932 “	459,132,000
“ 1924 to 1933 “	427,419,000
“ 1925 to 1934 “	409,961,000
“ 1926 to 1935 “	392,000,000

References: Bureau of Statistics data

Dr. Booth's evidence, page 15, May 7, 1936.

INTRODUCTORY

The Canadian company is a wholly owned subsidiary of the International Harvester Company (U.S.A.) whose head office is in Chicago. It operates branches at nineteen points from Saint John, N.B., to Vancouver, B.C.

[Mr. Walter Macdonald.]