



## 3) Local contact Information Check-list

Name of the company:	1) Outcall Data Template str
Address:	
Hello Mr. /Ms. this is	from the Embassy of Canada. : Illustrue to stad
Web site:	king with local companies in
Telephone:	ips with Canadian companies, such as disiNDAMID
Fax:	
Contact at headquarters:	
Number of employees at headquarters:	
Corporate president and CEO:	
Chief Financial Officer:	
General Information about the Company:	teoretai ved a venomo 5 +
Can you tell me more about that?	
Have you ever considered partnering with a	Canadian company?
Information about the industry:	er cologiasietinist yacquoo erit hink uhweod make l
sense for us to arrange a meeting?	in partnering? Why?
When would you be available next week?	2 It so, is it a short, medium, or long-term possibility? Facus on the following points:
Description of the industry:	
Description of the massify.	procurement/investment/research oblansmore
Thank you, Goodbye	What are the company's strengths
Who are the company's major competitors in the industry?	
at the major to th	
	International Business Development strategy?
Have there been any recent industry developments?	