

Table of Contents

Executive Summary	-2-
Table of Contents	-3-
Introduction	-6-
International Financial Institutions (IFIs)	-6-
Procurement	-6-
Regional Changes	-8-
Sectoral Changes	-9-
Policy-based lending	-10-
Foreign vs. Domestic	-11-
Bidding Procedures, Types & Changes	-13-
Is there a payoff to early participation?	-15-
Canadian Snapshot: Procurement	-16-
How does Canada do in World Bank procurement?	-16-
In what areas is Canada strong?	-17-
Globally, is Canada Underperforming or Overperforming?	-19-
Private-Sector Investment Financing	-20-
Regional Changes	-21-
Sectoral Changes	-23-
Investment Guarantees	-24-
Regional Development Banks	-25-
Asian Development Bank (ADB) - Technical Assistance & Consulting Success	-25-
African Development Bank (AfDB) - Challenges of Institutional Capacity and Unstable Environment	-26-
Inter-American Development Bank (IaDB) - Concentration of Investment	-27-