At the same time the University could also have a blanket order for all the books published by Canadian University Presses.

Almost any scheme can be devised to receive wanted books automatically without placing individual orders.

The cost of the actual materials in a single vendor system may prove to be slightly higher as discounts are seldom offered, but this slightly extra cost is more than compensated for by the other savings realized in time and clerical costs.

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Some centralized suppliers maintain a stock as part of their operations which can mean very prompt service. All such firms have worked out the best possible relations with their local or national publishers and generally enjoy the best service such publishers can give.

The above describes the advantages Canadian libraries have discovered by using a centralized supplier for foreign materials. It <u>also</u> describes the advantages foreign libraries would enjoy by using a Canadian vendor rather than individual Canadian publishers for their orders.

There are a variety of Canadian book suppliers, most of whom have specialized in service to a particular kind of library. For the purposes of this report, only those suppliers