

framework that will serve as a basis for future developments. Although these activities are outside the scope of this study, the scientific community's contribution to decisions on development and trade should be borne in mind when the services in question are being reorganized. It would thus be appropriate:

- to have representatives of the economic, legal and scientific services meet periodically in committee to help identify major medium-term trends and to prepare our international negotiating postures;
- to use these meetings to meet with the scientific community, as represented by members of ICISTR, to give briefings, finalize preparations, and hear the points of view of other departments and agencies involved in these issues.

24. Any initiative or new direction, no matter how emphatic in written or verbal form, often meets with a cool reception unless accompanied by a suitable allocation of resources. However, we know that government resources -- in particular personnel resources -- are limited at the present time. Initially, then, we should channel existing resources into this program by broadening their current objectives and tasks:

- the financial resources which today serve to promote exports, the PEMD, should henceforth also be assigned to the importation of technology; the activities such funds support whether for export or import purposes are essentially of the same type (missions, delegations, groups, etc.) and equally suited to the promotion of exchanges.

25. Joint management (S&T/Trade) of the heavy action program outlined in the preceding pages will demand a concentration of human resources who are competent not only in matters of technology but also in investment, licensing, transfers, market forecasts, all this in a fast-moving environment. The Department does have people with these dual qualifications, whether in engineering or similar professions. It does not, however, have an over-abundance of them and it must therefore bring together those who fit these requirements. This is the only means of ensuring continuity both in competence and interest, as demanded of us by both the scientific and the industrial communities. It is