

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the October - December 1989 period thirteen posts reported the following business activity:

125 EXPORT SALES WORTH \$205.4 MILLION

62 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

12 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$18 MILLION

8 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$93.9 MILLION

4 CANADIAN INVESTMENTS IN TERRITORY

1 TECHNOLOGY TRANSFER WORTH \$27 THOUSAND

HIGHLIGHTS:

\$ 105 million sale of wheat (Manila)

\$ 76 million worth investment in Canada - automobile, tourist, adhesive and industrial hose industries (Tokyo)

\$ 28 million sale of an ethylene oxide plant (Beijing)

\$ 6 million joint venture for yarn and denim production (New Delhi)

\$ 6 million sale of generators (Jakarta)

\$ 2.9 million sale of pleasure boats (Tokyo)

\$ 2.8 million sale of gas processing equipment (Beijing)

\$ 2 million sale of lumber handling/sawmill machinery (Tokyo)

\$ 1.17 million sale of CPM units (Tokyo)

KEY STATISTICS: for the thirteen posts reporting workload information

		<u>Missions Reporting To</u>	
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4206	2470
	Local	5771	3995
No. Investment Enquiries	Cdn	81	80
	Local	461	111
No. Business Visitors	Cdn	1445	1395
	Local	2316	2723