

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the October - December 1994 period eleven posts reported the following business activities:

- 89 EXPORT SALES WORTH \$116.67 MILLION
- 12 NEW BUYING CONNECTIONS / 8 AGENCY AGREEMENTS
- 7 NEW JOINT VENTURES WORTH \$.7 MILLION
- 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$47.9 MILLION
- 1 TECHNOLOGY TRANSFER WORTH .25 MILLION

HIGHLIGHTS:

- \$61.4 Million - Sale of new building at UW (Seattle)
- \$37.9 Million - Canadian investment in territory soda and spring water (Chicago)
- \$10.83 Million - Sale of office furniture & fixtures (Atlanta)
- \$5 Million - Sale of "Bulletproof" imaging system (Washington)
- \$2.5 Million - Sale of office furniture (Chicago)
- \$1 Million - Sale of fresh clams (Boston)

KEY STATISTICS: for the eleven posts reporting workload information

Missions Reporting To

		UTO	UTI
No. Trade Enquiries	Cdn	5191	3137
	Local	3198	2736
No. Investment Enquiries	Cdn	166	66
	Local	100	83
No. Business Visitors	Cdn Pr / Pub	995 / 140	1167 / 106
	Local Pr / Pub	740 / 391	600 / 82