

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the April - June 1994 period fourteen posts reported the following business activity:

- 36 EXPORT SALES WORTH \$525.1 MILLION
- 8 NEW BUYING CONNECTIONS / 14 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES WORTH \$32.2 MILLION / 2 LICENSING AGREEMENTS
- 8 CANADIAN INVESTMENTS IN TERRITORY WORTH \$453.8 MILLION
- 3 TECHNOLOGY TRANSFERS WORTH \$0.3 MILLION

HIGHLIGHTS:

- \$400 Million Canadian Investment in Territory of pipelines (Bogota)
- \$330 Million sale of Telephone infrastructure equipment (Mexico)
- \$45 Million sale of mining machinery (Santiago)
- \$2.35 Million sale of potash (Havana)
- \$2 Million new joint venture of access controls (Sao Paulo)
- \$1 Million sale of PABX system with voice mail (Kingston)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	10593
	Local	8341
No. Investment Enquiries	Cdn	203
	Local	56
No. Business Visitors	Cdn Pr / Pub	2541 / 281
	Local Pr / Pub	2571 / 217