

## Trade update

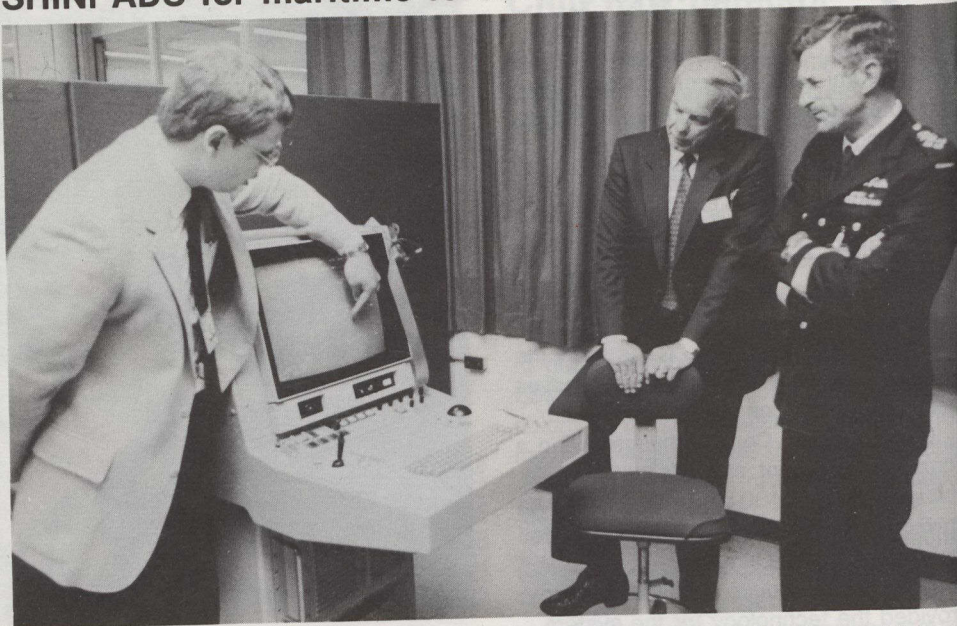
The Department of External Affairs is planning a new approach at the October 28 - November 1 computer information processing show, SYSTEMS 85, in Munich, West Germany. In addition to standard company booth configurations, the Canadian display will incorporate a theme area with five to eight workstations focusing on Canadian suppliers and the industry's capabilities. Each workstation, involving furniture and accessories, hardware, operating and applications software, will feature networking, accounting, integrated software, fourth generation databases, word processing, CAD/CAM, management graphics communications and industry specific vertical market software.

**CANAC Consultants Limited**, a subsidiary of Canadian National Railways, has sold its basic TRACS software to the Indian state railway network under an initial \$25-million contract. A team of CANAC specialists, working in Canada and India, will update and adapt the computerized traffic reporting and control system to the needs of the Indian railway and will train employees in India to use the system.

More than 50 Canadian companies will be participating at the International Agribusiness Exhibition and Conference, AG CHINA '85, in Beijing, November 4-10. A wide range of Canadian products and services, from agricultural equipment to breeding stock will be on display. Canadian companies will also be participating in the Asia-Pacific International Trade Fair, ASPAT '85, in Beijing, November 15-30. A number of sectors will be represented including telecommunications, oil and gas, transportation, mining, aerospace, power generation and transmission.

**The Export Development Corporation** has announced the signing of a \$6-million (US) financing agreement to support a sale by Bell Canada International Inc. of Ottawa to Malaysia. The sale involves the design, development and implementation of a computer-based customer automated services system for Jabatan Telekom Malaysia in Kuala Lumpur.

## SHINPADS for maritime forces



Programmer Don Rooke (left) demonstrates the first production model of new shipboard displays for Canada's maritime forces to General G. Theriault, chief of the defence staff, and Jack Fawcett, the president of Computing Devices Co. of Nepean, Ontario, which is producing 120 displays for the Canadian Patrol Frigate program. The displays are part of the forces' Shipboard Integrated Processing and Display System, also known as SHINPADS.

## News briefs

**Lincoln Alexander** of Hamilton, Ontario, was sworn in as Ontario's twenty-fourth lieutenant governor on September 20. Mr. Alexander, 63, who succeeds John Black Aird, is the first black to hold a vice-regal office in Canada.

**Employment and Immigration Canada** is continuing its support of co-operative education in Canada by providing school boards, colleges and universities with financial assistance to create new co-operative programs or expand existing work/study projects. Co-operative education integrates academic learning with related work experience and has proved to be effective in preparing students for entry into the labour force.

**Executive Travel Apartments** of Toronto, Ontario has published what it claims is the world's first directory of furnished apartments available for rental by the day, week or month for businessmen. City properties across Canada, the US and Europe are included in the 12-page colour brochure.

**Pianist Marc-André Hamelin** of Montreal won the 1985 Carnegie Hall International American Music Competition in New York on September 29. He was chosen from among 177 contestants from 13 countries who vied for the title and \$75 000 in prizes. The contest is the only major music competition exclusively for twentieth-century American music.

## Can we help you?

If you would like the address of a company or organization mentioned in this issue of *Canada Reports*, please fill in and return this form to the address in the box below.

Name of company or organization:

Senders name and address:

*Canada Reports* is published by the External Information Services Division, Department of External Affairs, Ottawa, Ontario, Canada, K1A 0G2.

Telex: 053-3745.

Editor: Carole Stelmack.

Comments or suggestions from readers are welcome. A credit is requested for any material reprinted.

Cette publication existe également en français sous le titre *Reportage Canada*.

Canada

ISSN 0829-4380