

THE council of the Toronto Board of Trade has decided to tender a reception to His Excellency the Governor-General upon the occasion of his first visit to this city, which will be at the opening of the Industrial Exhibition.

R. FERGUSON, of Franktown, Ontario, is a young man who formerly worked on a farm, and began business about eighteen months ago with very little capital and less experience. He has now assigned.

LABISSEMERIE & LANOUE, general storekeepers, of Batiscan, Que., have been served with a demand of assignment at the instance of a Montreal firm; liabilities are upwards of \$6,000. They only began business in the fall of 1886.

THE collector of inland revenue at Stratford seized an illicit still in the township of Minto, last week, in full operation. The owner was arrested, and sentenced to five months' imprisonment and a penalty of \$400.

THE first sample of new crop Canada barley was last week exhibited on the New York Produce Exchange. It was pronounced good in color, of the average weight of 48 pounds to the bushel, and equal to No. 1.

LAST year the production of carpets and rugs in Smyrna amounted in value to 4,500,000 f., being an enormous increase over previous years. Of this total only one-ninth was retained for home use, the rest all being absorbed by the export trade.

HORSESHOE nails made in St. John, N.B., are being shipped to Buenos Ayres. The order was the result of the recent visit to South America of Mr. Jones, Canadian Government Commissioner.

It may be news to some grocers to know that it is just as necessary to keep salt from absorbing bad odors as cream. A sack of best salt standing where there is a smell of fish or any other objectionable odor, will absorb the flavor.

HEAVY shipments of sugars from the Maritime Provinces continue, and last week Moncton sent 1,500 barrels, a portion of which was for the North-West. The Nova Scotia refinery is also making heavy shipments to points west of Montreal.

MERCHANTS and tradesmen of Spring Hill, N. S., have formed a combine with the view of adopting the cash system in their business. They intend to give it a fair trial, which means complete success, as miners, being regularly paid, should not ask for nor expect credit.

At Halifax, the Immigration Agent reports to the Department of Agriculture that there was an unusual influx of immigrants into Nova Scotia during July. As the demand for labor in Nova Scotia is greater than the supply all comers found immediate employment.

WE once took the business manager of a religious paper to task for advertising patent medicines, when he closed our mouth by saying that he tried all such medicines himself before giving place to advertisements of them. —*Richmond Dispatch.*

It has become, says the New York *Sun*, a frequent custom among dealers to mark their goods at some odd prices, such as 23, 47, or 98 cents. "You'd be surprised," said a Broadway dealer the other day, "to see how much of an inducement these markings are to purchasers. Long observation has taught me that many a person will buy an article for 23 cents, for example, which he would not buy if it were marked 25 cents." The odd price is almost invariably so fixed as to be slightly less than the value of some coin in common use, the idea being to tempt the purchaser by the return of the small amount of change.

RETAIL grocers in England are being prosecuted and fined for selling adulterated lard.

J. R. DEWOLF, the large Nova Scotian ship-owner of Liverpool, G. B., died recently. It is said that he has, during his life, owned upwards of 300 ships of various sizes. Not long ago he built one of 4,000 tons, and was projecting others at the time of his death.

CAPTAIN POULIOT, of the fisheries protection schooner which now is cruising between Georgetown and the east and north coast of Prince Edward Island and Miramichi, says that the mackerel catch is not half of that of last year. The average catch of American seiners is twenty to sixty barrels.

THERE are now in the United States, it is computed, 80,000 salesmen on the road, with an annual average expense account of not less than \$1,625 each. This shows an outlay of \$130,000,000 a year, and putting the average salary at the modest figure of \$1,000 per annum, there is a total expenditure on this account of \$210,000,000 yearly.

THE North American Chemical, Mining, and Manufacturing Company, says the *Owen Sound Times*, will shortly commence the manufacture of Portland cement at Shallow Lake. One of the promoters is now in England, and has had the material, a deposit of carbonate of lime and clay, thoroughly tested. English engineers, he says, are agreeably surprised at its great strength.

AN assignment has just been made by A. J. Morrow, of Dacre, Ont., general storekeeper. He succeeded his father in business about eight years ago, and was then in pretty good shape. He was unfortunate in being burned out in '84, without insurance, and had to assign, subsequently arranging a compromise at 25 cents. He was out of trade for a while, and resumed about two years ago, but has not been able to command success.

A QUEBEC French journal, *L'Electeur*, says that there is much complaint of the high prices of market produce. Vegetables up to lately were very high. The same may be said of mutton, beef, butter, etc., which are 25 per cent. more than this time last year. The prime cause of this is that the greater part of the product of the farmers is picked up by dealers before they reach market. The farmer thinks it better to sell at a reduced rate to the dealers than lose time in coming to town.

COUNTERMANDING orders, says the *Shoe and Leather Review*, is one of the most grievous drawbacks with which the manufacturer or wholesale dealer of to-day has to contend. It often entails a loss going far beyond what the profits on the transaction would have been, and always results in serious derangement of the plans which have been matured for the successful prosecution of business. Against losses that accrue from this practice, and the embarrassments caused by it, there is no way for the seller to recoup himself.

MARCOTTE, PERRAULT & Co., of Montreal, one of the larger retail concerns of the east end, are again reported in trouble, and a demand of assignment has been served upon them in the matter of their uncompleted composition of just one year ago. They suspended in Aug., 1887, with liabilities of \$50,870, and a nominal surplus of \$12,000, compromising them at 95 cents, payments spread over 30 months. This settlement they are unable to complete, and upon the demand of their endorsers as above have assigned to the prothonotary. Present liabilities are \$56,000.

OUR advice to the trade is, says the *Dry Goods Chronicle*, talk as much politics as you please at home, in the club, and at other appropriate times and occasions, but severely eschew them in the marts of business, especially in your shop, store, or office. Do not try to convince a patron, customer, buyer, or seller of his error, because his political sentiments are at variance with yours. Business is one thing, politics another. When you mingle the two, one invariably suffers, and that generally is business. In your place of business let politics severely alone, and attend strictly to your business. You will find that by doing so it will pay you in the end.

At present it takes about 70 cars to bring the daily shipment of peaches to New York. This means 270,000 baskets in one week. More than half of the fruit goes to fill orders from other cities, as New York is the distributing point for a large territory. One of the largest receivers of peaches informed a *Bulletin* reporter that the Delaware crop is not turning out as large as was expected. The estimates made a month ago placed the crop anywhere from 8,000,000 to 10,000,000 baskets; but now it is not expected to exceed 5,000,000 baskets. But, as last year's crop was only 1,500,000 baskets, there will be no peach famine this season.

THE steamer "Thingvalla," of a Danish steam line, ran down her sister ship the "Geiser" off the Nova Scotia coast last week, and 119 persons were drowned by the sinking of the latter. The "Thingvalla" made her way to Halifax, although her forward compartment was completely cut off, as with a knife. Such an achievement as the saving of an iron ship with thirty feet broken off is a marvel of skill and bravery, and no doubt the owners of the "Thingvalla" will amply reward the brave captain who, undeterred by the remonstrances and threats of his crew, stuck by the ship, and with the aid of a Nova Scotia fisherman, safely reached Halifax.

THIS year the industrious secretary of the Toronto Industrial Exhibition requires an extensive poster in which to tell of the numerous attractions that are to be offered at the coming fair. In addition to the premium list, which is sufficiently liberal to draw a full complement of exhibits in live stock, poultry, dairy, horticultural and agricultural products, machinery, implements, etc., there is abundance of outside features to attract the visitor from far and near. There are to be Viennese lady fencers, balloon ascensions and parachute descensions, Hungarian gypsy band, horse and bicycle races, fireworks, curious mechanical devices, and a world of other novelties, in which our cousins from the remote rural districts and city folk alike will take delight.

BOYD BROS. & CO'Y.

FALL AND WINTER.

Our Travellers are now on the road with a full line of samples for Fall and Winter trade.

Orders entrusted to us will receive prompt attention.

Bottom prices in each department.

INSPECTION INVITED.

COR. BAY and FRONT STS.
TORONTO.